Labour Program Federal Contractors Program

PROTECTED WHEN COMPI	LETED - B
OFFICIAL USE ONLY	
Agreement N°:	

Agreement to Implement Employment Equity

☐New Agreement	(All sections	must be comple	eted)			
Revised Agreement	Revised Agreement					
		SANIZATION			•••••	
Legal Name of Organization		SANIZATION	Garnet company	/ is located outsid	o Conada	
Kubota Canada Ltd.			ratest compan	y is iocated outsid		
				✓ Yes	No	
Operating Name (if different from Legal	Name of Organization)	***************************************	Business Num	ber		
				employees in Ca	nada / O/O	
Organization's North American Industry	Classification System (NAICS) Ca	da Musikas	(Permanent Ful	l-Time and/or Par	t-Time) / 8**	
To find your organization's four-digit NA	ICS code please visit:		Federally	Regulated		
http://www.statcan.gc.ca/subjects-sujets	/standard-norme/naics-scian/2007	Mist-liste-eng.htm	Provincial			
441220			[5] LIOANICIW	iy reguinted		
	UE	AD OFFICE	***************************************		***************************************	
Address (building number, street, suite,		City		Province	Postal Code	
5900 14th Ave.	oic.,	Markham		ON	L3S4K4	
		Telephone Numbe	Y	1011	10304114	
		905-294-747				

	EMPLOYMEN	IT EQUITY CONT	TACT			
Name (print)		Title				
Saeko Sasaki		HR Manager				
Telephone Number	E-mail Address			Preferred Langu	age of Correspondence	
905-294-7477	ssasaki@kubota.c	a		✓ English	French	
		TIPIOATION				
The above-named organization:	VER	TIFICATION		***************************************		
having a combined workforce of intending to bid on, or being in r Supply Arrangement, valued at t hereby certifies its commitment to in instrument, in keeping with the Fed- please refer to: http://www.esdc.gc.c	eceipt of, a federal governmen \$1,000,000 or more (including npiement or maintain employm eral Contractors Program requ ca/eng/labour/equality/(cp/inde	nt goods or services applicable taxes) nent equity on an on ilrements. For more x.shimi:	contract, standing going basis, be information on the	ng offer or contr yand the period low to implemen	act issued under a of the procurement nt employment equity	
Important note: If an audit of the A the procurement instrument(s) with t	he Government of Canada ma	ay be terminated.	cis misiepiesen	cacon on the pa	it of the organization,	
	SIC	GNATORY				
NOTE: The signatory must be the contract on behalf of the or	Chief Executive Officer OR an	authorized person i	n an executive p	osition with lega	il authority to sign a	
Name (print)		Title				
Costa Nicolaidis		GM Operatio	n/Finance/	dministrat	ion	
Telephone Number	E-mail Address		·····	~ ~	uage of Correspondence	
905-294-7477		ca		₹ Engi	ish French	
		ie (YYYY-MM-D		W 4		
Signature		W (TTT-MINI-L)	υ,			
		18-01-18				
Privacy Notice:						
The information you provide on this form Contractors Program (FCP).	is collected under the authority of	section 42 of the Emp	oloyment Equity Ad	t to determine yo	ar eligibility for the Federal	
Completion of this form is mandatory. Re to Bid List, loss of the right to bid on fede	ifusal to provide personal informat eral government goods or services	ion will resul t in the or contra cts of any value	ganization's name and may also res	being placed on t	he FCP Limited Eligibility ion of the contract.	
The information you provide may be used disclosures of your personal information	d and/or disclosed for policy analy will never result in an administrate	sis, research and/or e ve decision being mad	valuation pu rpose: e about you,	ı. However, these	additional uses and/or	
Your personal information is administere your personal information, which is descr government publication entitled <i>Info Sou</i> accessed online at any Service Canada t	<i>ice,</i> which is available at the follow	Act and other applicable CESDC PPU 721, Inst ving website address:	le laws. You have ructions for obtain http://www.infosou	the right to the pro rig this informatio rce.gc.ca. Info So	itection of, and access to, n are outlined in the wice may also be	
		INSTRUCTIONS				
WAABTANT	17#1 1/11					
MPORTANT The signed Agreement to impl		orm must be sent	to the Labour P	rogram by		
e-mail at: ee-eme@hrsdc-rhdc	c.gc.ca.					

Emploi et Développement social Canada

APPLICATION FOR EXTENSION TO SUBMIT COMPLIANCE ASSESSMENT INFORMATION

Federal Contractors Program

As per Appendix D – The Federal Contractors Program for Employment Equity of Treasury Board's Contracting Policy, contractors with a resident workforce of 100 or more employees who are awarded goods and services contracts of \$1 million or more are required to implement employment equity, submit information on their workforce and undergo a compliance assessment. If an unforeseen situation arises that prevents the contractor from meeting the submission of information deadline, the organization may submit an application for an extension. The application must be completed as outlined below and signed by a senior official of the corporation (e.g., chief executive officer, president or vice-president, authorized manager). Once completed, the form must be sent by email to: ee-eme@hrsdc-rhdcc.ge.ca.

I, the undersigned, on behalf of (legal name of organization) <u>Kubota Canada Ltd.</u> (hereafter referred to as "the organization") and (Agreement to Implement Employment Equity number) <u>10000662</u>, agree to the following statements:

- 1. I have the authority to sign on behalf of the organization. My signature has the value of legally binding this organization to the statements made in this document, and to the possible consequences of being found in non-compliance with the Federal Contractors Program.
- 2. I am making the claim that the organization is unable to submit the documentation for the compliance assessment within the deadline as required by the Federal Contractors Program.
- 3. I am therefore requesting an extension until (date) January 31, 2019 for the following reason(s):

(Please describe) Conflict with other deadlines such as year end reports and other business requirements from the company

4. As a senior official of the organization, I hereby declare that all of these statements are correct to the best of my knowledge, and I am requesting an extension.

Name: <u>Toru Hoshino</u> Position Title: <u>Executive Vice President / Treasurer</u>

Email address: toru.hoshino@kubota.com

Telephone number: 905-294-7477

Date: December 17, 2018

Business address: 5900 14th Ave. Markham Ontario L3S 4K4

Signature: ____



Emploi et Développement social Canada

Workforce Analysis - Summary Report

Date: 2019-01-29

Women

				Women			
Employment Equity Occupational Group	All Employees	Repres	sentation	Avai	lability	Gap	
	#	#	%	%	#	#	
01 : Senior Managers	5	0	0.0 %	27.6 %	1	-1	
02 : Middle and Other Managers	36	1	2.8 %	39.4 %	14	-13	
03 : Professionals	34	7	20.6 %	47.0 %	16	-9	
05 : Supervisors	4	1	25.0 %	53.8 %	2		
06 : Supervisors: Crafts and Trades	14	0	0.0 %	4.6 %	1		
07 : Administrative and Senior Clerical Personnel	4	4	100.0 %	79.1 %	3	1	
10 : Clerical Personnel	76	18	23.7 %	65.4 %	50	-32	
12 : Semi-Skilled Manual Workers	8	0	0.0 %	20.2 %	2	•	
13 : Other Sales and Service Personnel	7	0	0.0 %	58.5 %	4	-4	
Total	188	31	16.5 %	49.4 %	93	-62	



Workforce Analysis - Summary Report

Date: 2019-01-29

Aboriginal Peoples

			Abori	ginal Peoples	3		
Employment Equity Occupational Group	All Employees	Repres	entation	Avail	ability	Gap	
	#	#	%	%	#	#	
01 : Senior Managers	5	0	0.0 %	3.2 %	0	0	
02 : Middle and Other Managers	36	0	0.0 %	2.7 %	4	• 1	
03 : Professionals	34	0	0.0 %	1.6 %	1	-1	
05 : Supervisors	4	0	0.0 %	1.6 %	0	0	
06 : Supervisors: Crafts and Trades	14	0	0.0 %	3.8 %	1	-1	
07 : Administrative and Senior Clerical Personnel	4	0	0.0 %	0.8 %	0	0	
10 : Clerical Personnel	76	3	3.9 %	0.9 %	· ·	2	
12 : Semì-Skilled Manual Workers	8	0	0.0 %	1.4 %	0	0	
13 : Other Sales and Service Personnel	7	0	0.0 %	10.2 %	1	-1	
Total	188	3	1.6 %	2.0 %	5	-2	



Workforce Analysis - Summary Report

Date: 2019-01-29

Members of Visible Minorities

			Members of	of Visible Min	orities		
Employment Equity Occupational Group	All Employees	Repres	sentation	Avai	ilability	Gap	
	#	#	%	%	#	#	
01 : Senior Managers	5	1	20.0 %	11.5 %	1	0	
02 : Middle and Other Managers	36	2	5.6 %	17.6 %	6	-4	
03 : Professionals	34	16	47.1 %	28.1 %	10	6	
05 : Supervisors	4	0	0.0 %	38.9 %	2	-2	
06 : Supervisors: Crafts and Trades	14	2	14.3 %	11.5 %	2	0	
07 : Administrative and Senior Clerical Personnel	4	0	0.0 %	40.6 %	2	-2	
10 : Clerical Personnel	76	30	39.5 %	50.9 %	39	-9	
12 : Semì-Skilled Manual Workers	8	0	0.0 %	55.3 %	4	-4	
13 : Other Sales and Service Personnel	7	0	0.0 %	6.1 %	0	0	
Total	188	51	27.2 %	34.5 %	66	-15	



Workforce Analysis - Summary Report

Date: 2019-01-29

Persons with Disabilities

			Persons	with Disabil	ities		
Employment Equity Occupational Group	All Employees	Repres	entation	Avai	ilability	Gap	
	#	#	%	%	#	#	
01/02 : Managers	41	0	0.0 %	5.0 %	2	-2	
03 : Professionals	34	0	0.0 %	8.9 %	3	-3	
05 : Supervisors	4	0	0.0 %	27.5 %	1	-1	
06 : Supervisors: Crafts and Trades	14	0	0.0 %	10.1 %	1	-1	
07 : Administrative and Senior Clerical Personnel	4	0	0.0 %	10.0 %	0	0	
10 : Clerical Personnel	76	5	6.6 %	9.3 %	7	-2	
12 : Semi-Skilled Manual Workers	8	0	0.0 %	10.3 %	1	-1	
13 : Other Sales and Service Personnel	7	0	0.0 %	10.7 %	1	•1	
Total	188	5	2.7 %	8.8 %	16	-11	



Workforce Analysis - Summary Report

Date: 2019-01-29

WFA Defaults - Women, Aboriginal Peoples and Visible Minorities

Employment Equity Occupational Group	Perform Analysis By	Recruitment Area
01 : Senior Managers	EEOG	National
02 : Middle and Other Managers	EEOG	National
03 : Professionals	NOC	National
05 : Supervisors	EEOG	CMA
06 : Supervisors: Crafts and Trades	NOC	Provincial
07 : Administrative and Senior Clerical Personnel	EEOG	CMA
10 : Clerical Personnel	EEOG	CMA
12 : Semi-Skilled Manual Workers	EEOG	CMA
13 : Other Sales and Service Personnel	EEOG	CMA



Workforce Analysis - Summary Report

Date: 2019-01-29

WFA Defaults - Persons with Disabilities

Employment Equity Occupational Group	Perform Analysis By	Recruitment Area
01/02 : Managers	EEOG	National
03 : Professionals	EEOG	National
05 : Supervisors	EEOG	National
06 : Supervisors: Crafts and Trades	EEOG	National
07 : Administrative and Senior Clerical Personnel	EEOG	National
10 : Clerical Personnel	EEOG	National
12 : Semi-Skilled Manual Workers	EEOG	National
13 : Other Sales and Service Personnel	EEOG	National



Data from Firs	t/Previous Wor	kforce Analysis
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Data from Su	ıbsequent/Curre Analysis	ent Workforce
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Data from Fir	st/Previous Workf	orce Analysis
YYYY	MM	DD
2019	01	29

Data from Subse	quent/Current Wo	rkforce Analysis
YYYY	MM	DD

			Гable 1: Women	
		First/Pr	evious Workforce A	Analysis
Emple	yment Equity Occupational Group (EEOG)	All Employees	Won	nen
cmpic	yment Equity Occupational Group (EEOG)		Representation	Availability*
		#	#	%
01	Senior Managers	5	0	27.6
02	Middle & Other Managers	36	1	39.4
03	Professionals	34	7	47.0
04	Semi-Professionals & Technicians	0	0	0.0
05	Supervisors	4	1	53.8
06	Supervisors: Crafts & Trades	14	0	4.6
07	Administrative & Senior Clerical Personnel	4	4	79.1
08	Skilled Sales & Service Personnel	0	0	0.0
09	Skilled Crafts & Trades Workers	0	0	0.0
10	Clerical Personnel	76	18	65.4
11	Intermediate Sales & Service Personnel	0	0	0.0
12	Semi-Skilled Manual Workers	8	0	20.2
13	Other Sales & Service Personnel	7	0	58.5
14	Other Manual Workers	0	0	0.0
Total		188	31	49.4

	<u> Fable 5: Women</u>	
Subsequent	t/Current Workford	e Analysis
All Employees	Won	ien
	Representation	Availability*
#	#	%
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
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Data from Firs	t/Previous Woi	kforce Analysis
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Data from Su	ıbsequent/Curre Analysis	ent Workforce
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Data from Fi	rst/Previous Work	orce Analysis
YYYY	MM	DD
2019	01	29

0	0	0
YYYY	MM	DD
Data from Subse	quent/Current Wo	rkforce Analysis

		Table	2: Aboriginal Po	eoples
		First/Pro	evious Workforce A	Analysis
Empl	ovment Fauity Occupational Cycup (FFOC)	All Employees	Aborigina	d Peoples
cmp	oyment Equity Occupational Group (EEOG)		Representation	Availability*
		#	#	%
01	Senior Managers	5	0	3.2
02	Middle & Other Managers	36	0	2.7
03	Professionals	34	0	1.6
04	Semi-Professionals & Technicians	0	0	0.0
05	Supervisors	4	0	1.6
06	Supervisors: Crafts & Trades	14	0	3.8
07	Administrative & Senior Clerical Personnel	4	0	0.8
08	Skilled Sales & Service Personnel	0	o	0.0
09	Skilled Crafts & Trades Workers	0	0	0.0
10	Clerical Personnel	76	3	0.9
11	Intermediate Sales & Service Personnel	0	0	0.0
12	Semi-Skilled Manual Workers	8	0	14.0
13	Other Sales & Service Personnel	7	0	10.2
14	Other Manual Workers	0	0	0.0
Total		188	3	2.0

Table	6: Aboriginal Pe	oples
	/Current Workfore	
All Employees	Aborigina	l Peoples
	Representation	Availability*
#	#	%
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
0	0	0.0
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0	0	0.0
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* Source:	
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Data from First	/Previous Wo	orkforce Analysis
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Data from Su	ibsequent/Curre Analysis	ent Workforce
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2019	01	29
YYYY	MM	DD
Data from Fi	rst/Previous Work	orce Analysis

0	0	0
YYYY	MM	DD
Data from Subse	quent/Current Wo	rkforce Analysis

		Table 3: Members of Visible Minorities First/Previous Workforce Analysis					
r1	Foreity Occurational Cover (FEOC)	All Employees	Members of Vis	•			
empi	oyment Equity Occupational Group (EEOG)		Representation	Availability*			
		#	#	%			
01	Senior Managers	5	1	11.5			
02	Middle & Other Managers	36	2	17.6			
03	Professionals	34	16	28.1			
04	Semi-Professionals & Technicians	0	0	0.0			
05	Supervisors	4	0	38.9			
06	Supervisors: Crafts & Trades	14	2	11.5			
07	Administrative & Senior Clerical Personnel	4	0	40.6			
08	Skilled Sales & Service Personnel	0	0	0.0			
09	Skilled Crafts & Trades Workers	0	0	0.0			
10	Clerical Personnel	76	30	50.9			
11	Intermediate Sales & Service Personnel	0	0	0.0			
12	Semi-Skilled Manual Workers	8	0	55.3			
13	Other Sales & Service Personnel	7	0	6.1			
14	Other Manual Workers	0	0	0.0			
Total		188	51	34.5			

Table 7: Me	Table 7: Members of Visible Minorities			
Subsequent/Current Workforce Analysis				
All Employees	Members of Visi	ible Minorities		
	Representation	Availability*		
#	#	%		
0	0	0.0		
0	0	0.0		
0	0	0.0		
0	0	0.0		
0	0	0.0		
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Data from Sul	osequent/Curre Analysis	ent Workforce
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2010	MM	DD
Data from Fi	rst/Previous Work	orce Analysis

Data from Subse	quent/Current Wo	rkforce Analysis
YYYY	MM	DD
0	0	0

		Table 4: Persons with Disabilities							
		First/Previous Workforce Analysis							
Emplo	yment Equity Occupational Group (EEOG)	All Employees	Persons with	n Disabilities					
ranbio.	yment Equity Occupational Group (EEOG)		Representation	Availability*					
		#	#	%					
01/02	Managers	41	0	5.0					
03	Professionals	34	0	8.9					
04	Semi-Professionals & Technicians	0	0	0.0					
05	Supervisors	4	0	27.5					
06	Supervisors: Crafts & Trades	14	0	10.1					
07	Administrative & Senior Clerical Personnel	4	0	10.0					
08	Skilled Sales & Service Personnel	0	0	0.0					
09	Skilled Crafts & Trades Workers	0	0	0.0					
10	Clerical Personnel	76	5	9.3					
11	Intermediate Sales & Service Personnel	0	0	0.0					
12	Semi-Skilled Manual Workers	8	0	10.3					
13	Other Sales & Service Personnel	7	0	10.7					
14	Other Manual Workers	0	0	0.0					
Total		188	5	8.8					

Subsequent/Current Workforce Analysis						
All Employees	Disabilities					
	Representation	Availability*				
#	#	%				
0	0	0.0				
0	0	0.0				
0	0	0.0				
0	0	0.0				
0	0	0.0				
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Part 2: Flow Data Analysis

Kubota Canada Ltd

[Date: 2018-12-13]

Start	Date of Flow	Data
YYYY	MM	DD

	End l	Date of	Flow	Data
YY	ΥY	M	VI	DD



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Data		orm 6 - En minated	ipioyees
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		Table 1: Women				
		Full-time	/ National	Part-time	/ National	
Employment Equity Occupational Group (EEOG)		All Employees Hired	Women Hired	All Employees Hired	Women Hired	
		#	#	#	#	
01 Se	enior Managers	0	0	0	0	
02 M	liddle & Other Managers	0	0	0	0	
03 Pı	rofessionals	0	0	0	0	
04 Se	emi-Professionals & Technicians	0	0	0	0	
05 Sı	upervisors	0	0	0	0	
06 Sı	upervisors: Crafts & Trades	0	0	0	0	
07 A	dministrative & Senior Clerical Personnel	0	0	0	0	
08 SI	killed Sales & Service Personnel	0	0	0	0	
09 SI	killed Crafts & Trades Workers	0	0	0	0	
10 C	lerical Personnel	0	0	0	0	
11 In	termediate Sales & Service Personnel	0	0	0	0	
12 Se	emi-Skilled Manual Workers	0	0	0	0	
13 O	ther Sales & Service Personnel	0	0	0	0	
14 0	ther Manual Workers	0	0	0	0	
[otal		0	0	0	0	

Full-time /	National	Part-time / National					
All Employees Promoted	Women Promoted	All Employees Promoted	Women Promoted				
#	#	#	#				
0	0	0	0				
0	0	0	0				
0	0	0	0				
o	0	0	0				
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0	0	0	0				

Table 9: Women								
Full-time	/ National	Part-time / National						
All Employees Terminated	Women Terminated	All Employees Terminated	Women Terminated					
#	#	#	#					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
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Part 2: Flow Data Analysis

Kubota Canada Ltd

[Date: 2018-12-13]

0	0	0
YYYY	MM	DD
Start	Date of Flow	Data

0	0	0
YYYY	MM	DD
End l	Date of Flow	Data

Data from Form 4 - Employees Hired

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Data from Form 6 - Employees Terminated

		Table 2: Aboriginal Peoples				
		Full-time	/ National	Part-time / National		
Employment Equity Occupational Group (EEOG)		All Employees Hired	Aboriginal Peoples Hired	All Employees Hired	Aboriginal Peoples Hired	
		#	#	#	#	
01	Senior Managers	0	0	0	0	
02	Middle & Other Managers	0	0	0	0	
03	Professionals	0	0	0	0	
04	Semi-Professionals & Technicians	0	0	0	0	
05	Supervisors	0	0	0	0	
06	Supervisors: Crafts & Trades	0	0	0	0	
07	Administrative & Senior Clerical Personnel	0	0	0	0	
08	Skilled Sales & Service Personnel	0	0	0	0	
09	Skilled Crafts & Trades Workers	0	0	0	0	
10	Clerical Personnel	0	0	0	0	
11	Intermediate Sales & Service Personnel	0	0	0	0	
12	Semi-Skilled Manual Workers	0	0	0	0	
13	Other Sales & Service Personnel	0	0	0	0	
14	Other Manual Workers	0	0	0	0	
Γot	al	0	0	0	0	

Full-time / National		riginal Peoples Part-time / National		
All Employees Promoted	Aboriginal Peoples Promoted	All Employees Promoted	Aboriginal Peoples Promoted	
#	#	#	#	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
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Table 10: Aboriginal Peoples				
Full-time / National		Part-time / National		
All Employees Terminated	Aboriginal Peoples Terminated	All Employees Terminated	Aboriginal Peoples Terminated	
#	#	#	#	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
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0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	

Part 2: Flow Data Analysis

Kubota Canada Ltd

[Date: 2018-12-13]

0	0	0
YYYY	MM	DD
Start	Date of Flow	Data

0		()	()
YYYY		M	M	D	D
Er	ıd D	ate of	Flow	Data	

Data from Form 4 - Employees Hired

1	1	ı	1
	Proi	moted	
	Th.	4.1	
		Pv	,
Data	i trom kor	m 5 - Emplo	vees
**		AN 1875 18	

	Table 3: Persons with Disabilities				
	Full-time	/ National	Part-time / National		
Employment Equity Occupational Group (EEOG)	All Employees Hired	Persons with Disabilities Hired	All Employees Hired	Persons with Disabilities Hired	
	#	#	#	#	
01 Senior Managers	0	0	0	0	
02 Middle & Other Managers	0	0	0	0	
03 Professionals	0	0	0	0	
04 Semi-Professionals & Technicians	0	0	0	0	
05 Supervisors	0	0	0	0	
06 Supervisors: Crafts & Trades	0	0	0	0	
07 Administrative & Senior Clerical Personnel	0	0	0	0	
08 Skilled Sales & Service Personnel	0	0	0	0	
09 Skilled Crafts & Trades Workers	0	0	0	0	
10 Clerical Personnel	0	0	0	0	
11 Intermediate Sales & Service Personnel	0	0	0	0	
12 Semi-Skilled Manual Workers	0	0	0	0	
13 Other Sales & Service Personnel	0	0	0	0	
14 Other Manual Workers	0	0	0	0	
Total	0	0	0	0	

Table 7: Persons with Disabilities				
Full-time / National		Part-time / National		
All Employees Promoted	Persons with Disabilities Promoted	All Employees Promoted	Persons with Disabilities Promoted	
#	#	#	#	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	
0	0	0	0	

Table 11: Persons with Disabilities						
Full-time / National			/ National			
All Employees Terminated			Persons with Disabilities Terminated			
#	#	#	#			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			
0	0	0	0			

Part 2: Flow Data Analysis

Kubota Canada Ltd

[Date: 2018-12-13]

Start	Date of Flow	Data
YYYY	MM	DD
0	0	0

0	0	0
YYYY	MM	DD
End l	Date of Flow	Data

Data from Form 4 - Employees Hired

T

	Toble 4:	Mambare a	of Visible V	linarities			
		/ National	Part-time / National				
Employment Equity Occupational Group (EEOG)	All Employees Hired	Members of Visible Minorities Hired	All Employees Hired	Members of Visible Minorities Hired			
	#	#	#	#			
01 Senior Managers	0	0	0	0			
02 Middle & Other Managers	0	0	0	0			
03 Professionals	0	0	0	0			
04 Semi-Professionals & Technicians	0	0	0	0			
05 Supervisors	0	0	0	0			
06 Supervisors: Crafts & Trades	0	0	0	0			
07 Administrative & Senior Clerical Personnel	0	0	0	0			
08 Skilled Sales & Service Personnel	0	0	0	0			
09 Skilled Crafts & Trades Workers	0	0	0	0			

14 Other Manual Workers

Total

11 Intermediate Sales & Service Personnel 12 Semi-Skilled Manual Workers 13 Other Sales & Service Personnel

10 Clerical Personnel

Data from Form 5 - Employees Promoted $\overline{\downarrow}$

Full-time	/ National	Part-time / National						
All Employees Promoted	Members of Visible Minorities Promoted	All Employees Promoted	Members of Visible Minorities Promoted					
#	#	#	#					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	C					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					

Data from Form 6 - Employees Terminated

Full-time	National	Part-time / National						
All Employees Terminated	Members of Visible Minorities Terminated	All Employees Terminated	Members of Visible Minorities Terminated					
#	#	#	#					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					
0	0	0	0					

Data for First/Previous Goals В \mathbf{C} D \mathbf{G} H J M 0 Q From Flow From Data (K - M + From From From From (K - M + O) + (C(F x Q) Equivalent Workforce Workforce Data Entry C x E x 3 Analysis & Data Entry C x H x 3 F + IWorkforce Data Entry KxLx3 JxP Workforce Workforce O) -((C + $\mathbf{K} + \mathbf{C}$ Data sources: to H R + M+F) Workforce Analysis Analysis Analysis Analysis F(x,Q)Analysis Analysis T 1 Table 1: Women First/Previous Short-term Goals All Employees Women 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Present Gap Representation in 3 Actual Projected Actual Group (EEOG) Over 3 Availability Gap Representation Vears Vears Years Over 3 Over 3 Over 3 2019-01-29 Annually Annually Annually 2019-01-29 2019 2022 Years Years Years 9/6 9% 9% 0/6 % % 9/6 % % Senior Managers -100.09 0.0% 0.09 0.0% 0.0° 27.6° 27.6% 0.0% 0.0% Middle & Other Managers 02 -100.0% 1.0% 0.0% 0.0% 0.09 39.4% 39.4% -13 -14 2.8% 2.7% 03 -100.0% 0.0% 0.0% 0.0% 0.0% 47.0% 47.0% 20.6% 20.6% Professionals #DIV/0! 04 Semi-Professionals & Tech -0.090.0% -0.090.0% 0.0% 0.0% 0.0% #DIV/0! 05 Supervisors ~100.09 0.0% 0.0% 0.0% 0.09 50.0% 53.8% 25.0% 25.0% 06 Supervisors: Crafts & Trades -100.09 0.0% 0.0% 0.0% 0.09 4.69 4.6% 0.0% 0.0% 07 Administrative & Sr Clerical ~100.09 0.0% 0.0% 0.0% 0.09 50.0% 79.1% 100.0% 100.0% Skilled Sales & Service 0.0% 0.09 #DIV/0! 08 0.09 0.0% 0.0% 0.0% 0.0% #DIV/0! 09 Skilled Crafts & Trades 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 10 Clerical Personnel 0.5% 1.0% 1.0% 50.0% 65.4% ~100.09 -0.0%-32 -31 23.7% 24.7% Intermediate Sales & Service 0.0% 0.0% 0.0% #DIV/0! 11 0.0% 0.0% 0.0% 0.0% #DIV/0! 12 Semi-Skilled Manual ~100,0% 1.0% 0.0% 0.0% 0.0920.29 20.2% 0.0% 0.0% 13 Other Sales & Service -100.0% 1.0% 0.0% 0.0% 0.0%50.0% 58.5% 0.0% 0.0% 14 Other Manual Workers 0.0% 0.0% 0.0% 0.0% 0.0%0.0% 0.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis) 13 - 1) x 100.

0.0%

1.0%

-100.09

3.5%

Total

Laculated by using the following formula: (Terminated full-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

1.0%

49,4%

-73

16.5%

				Table 2: Women						
Employment Equity Occupational		Women								
Group (EEOG)	Short-ter	m Goals Long-	term Goals	Comments						
-	#	% #	%							
01 Senior Managers	0	27.6	0 27.6	Depending on the openings and availability and skill set, we hope to find in the market for right fit.						
02 Middle & Other Managers	0	39.4		We continue to develop internal candidates for this level.						
03 Professionals	0	47.0	3 47.0	We continue to find good skill sets in the market and continue to support internal employees to be professionals.						
04 Semi-Professionals & Tech	0	0.0	0,0							
05 Supervisors	0	50,0	0 50.0	Not much opening, but we keep in mind to closer to 50% for long run.						
06 Supervisors: Crafts & Trades	0	4.6	0 4.6							
07 Administrative & Sr Clerical	0	50.0	0 50.0	Not much opening, but we keep in mind to closer to 50% for long run.						
08 Skilled Sales & Service	0	0.0	0.0							
09 Skilled Crafts & Trades	0	0.0	0.0							
10 Clerical Personnel	2	50.0	5 50.0	Including warehouse personnel Parts shipping and packing, and Heavy Equipment loading and unloading. We don't get much resumes from this group for warehouse environment						
11 Intermediate Sales & Service	0	0.0	1 1.0							
12 Semi-Skilled Manual	0	20.2	0 20.2	Hope we get more resumes from women to meet our requirement						
13 Other Sales & Service	0	50.0	1 50.0	Hope we get more resumes from women to meet our requirement						
14 Other Manual Workers	0	0.0	0.0							
Total	0		7							

14.4%

Data for First/Previous Goals В \mathbf{C} D \mathbf{G} H J M 0 Q From Flow From Data (K - M + From From From From (K - M + O) + (C(F x Q) Equivalent Workforce Workforce Data Entry C x E x 3 Analysis & Data Entry C x H x 3 F + IWorkforce Data Entry KxLx3 JxP Workforce Workforce O) -((C + $\mathbf{K} + \mathbf{C}$ Data sources: to H R + M+F) Workforce Analysis Analysis Analysis Analysis F(x,Q)Analysis Analysis T 1 Table 3: Aboriginal Peoples First/Previous Short-term Goals All Employees Aboriginal Peoples 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Representation in 3 Actual Projected Actual Group (EEOG) Over 3 Availability Gap Representation Vears Vears Years Over 3 Over 3 Over 3 2019-01-29 Annually Annually Annually 2019-01-29 2019 2022 Years Years Years 9/6 9% 9% 0/6 % % 9/6 % % Senior Managers -100.09 0.0% 0.09 0.09 0.0° 3.20 3.2% 0.0% 0.0% Middle & Other Managers 02 -100.0% 1.0% 0.0% 0.0% 0.09 2.7% 2.7% 0.0% 0.0% -100.0% 03 1.0% 0.0% 0.0% 0.0% 1.6% 1.6% 0.0% 0.0% Professionals 0.0% #DIV/0! #DIV/0! 04 Semi-Professionals & Tech -0.09-0.090.0% 0.0% 0.0% 0.0% 05 Supervisors ~100.09 0.0% 0.0% 0.0% 0.09 1.6% 1.6% 0.0% 0.0% 06 Supervisors: Crafts & Trades -100.09 0.0% 0.0% 0.0% 0.09 3.8% 3.8% 0.0% 0.0% 07 Administrative & Sr Clerical ~100.09 0.0% 0.0% 0.0% 0.09 0.89 0.8% 0.0% 0.0% Skilled Sales & Service 0.0% 0.09 0.0% 0.0% #DIV/0! #DIV/0! 08 0.09 0.0% 0.0% 09 Skilled Crafts & Trades 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! ~100.0% 10 Clerical Personnel 0.5% 1.0% 0.9% 0.9% -0.0%1.0% 3.0% 3.9% Intermediate Sales & Service 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 11 0.0% 0.0% 0.0% 0.0% 12 Semi-Skilled Manual ~100,0% 1.0% 0.0% 0.0% 0.0914.0% 14.0% 0.0% 0.0% 13 Other Sales & Service -100.0% 1.0% 0.0% 0.0% 0.0%10.2% 10.2% 0.0% 0.0% 14 Other Manual Workers 0.0% 0.0% 0.0% 0.0% 0.0%0.0% 0.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis)^{1/3} - 1) x 100.

0.0%

0.5%

-100.09

3.5%

Total

Laculated by using the following formula: (Terminated full-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

0.5%

2.0%

				Table 4: Aboriginal Peoples						
Employment Equity Occupational		Aboriginal Peoples								
Group (EEOG)	Short-ter	m Goals Long-te	rm Goals	Comments						
	#	% #	%							
01 Senior Managers	0	3.2 0	3.2	We don't have openings for this level often.						
02 Middle & Other Managers	0	2.7 0	2.7							
03 Professionals	0	1.6 0	1.6							
04 Semi-Professionals & Tech	0	0.0	0.0							
05 Supervisors	0	1.6 0	1.6							
06 Supervisors: Crafts & Trades	0	3.8 0	3.8							
07 Administrative & Sr Clerical	0	0.8	0.8							
08 Skilled Sales & Service	0	0.0	0.0							
09 Skilled Crafts & Trades	0	0.0	0.0							
10 Clerical Personnel	0	0.9	0.9	Including warehouse personnel Parts shipping and packing, and Heavy Equipment loading and unloading						
11 Intermediate Sales & Service	0	0.0	0.0							
12 Semi-Skilled Manual	0	14.0 0	14.0	Hope we get more resumes from this group to meet our skill set.						
13 Other Sales & Service	0	10,2 0	10.2	Hope we get more resumes from this group to meet our skill set.						
14 Other Manual Workers	0	0.0	0.0							
Total	0	0.0								

1.6%

1.4%

								[Dat	e: 2018-12-	-13]									
									Data	or First/I	Previous C	Goals							
A B	С	D	Ī E	F	i G	н	<u>I</u>	J	K	l L	i M	N	0	P	Q	R	S	T	U
Data sources:	From Workforce Analysis	From Workforce Analysis [†]	Data Entry	C x E x 3	From Flow Data Analysis & Workforce Analysis	Data Entry	CxHx3	F ÷ I	From Workforce Analysis	Equivalent to H	KxLx3	(F x Q) - R + M	JxP	Data Entry	From Workforce Analysis	From Workforce Analysis	\$ 11.5 43.1	K÷ C	(K - M + O) + (C + F)
\$44444444444444444444444444444444444444	<u></u>	<u> </u>	· · · · · · · · · · · · · · · · · · ·	i	Į	<u> </u>	<u> </u>	·	·		i	.	<u> </u>			·	·	·	J
									Table 5	: Persons	with Disa	bilities							
		First/Previous Short-term Goals																	
	All Employees								Persons with Disabilities										
Employment Equity Occupational	Number Growth (New Positions)			Turnover (Replacement of Terminated Employees)			Number Turnover (Replacement of Hires Terminated Employees) Require			Hires Required	3 Year Goals From - To Present		Present		Projected	Present	Projected		
Group (EEOG)	YYYY-MM-DD	Actual	Proj	ected	Actual	Proj	ected	Hires Over 3 Years	YYYY-MM-DD			Over 3	1111	- 1111	Availability	Present Gap	Gap	Representation	Representation in 3 Years
	2019-01-29	Annually	Annually	Over 3 Years	Annually	Annually	Over 3 Vears	10217	2019-01-29	Annually	Over 3 Years	Years	2019	2022					t Cara
	#	9/0	%	#	%	%	#	Ħ	ti	%	#	#	#	%	%	Ħ	#	9/0	%
01/02 Managers	41	-100.0%	1.0%	1	0.0%	0.0%	0	1	0	0.0%	0	2	0	5.0%	5.0%	-2	-2	0.0%	
03 Professionals	34	-100.0%	0.0%	(0.0%	0.0%	0	0	0	0.0%	0	3	0	8.9%	8.9%	-3	-3	0.0%	0.0%
04 Semi-Professionals & Tech	0	0.0%	0.0%	(0.0%	0.0%	0	0	0	0.0%	0	0	0	0.0%	0.0%	0	0	#DIV/0	
05 Supervisors	4	-100.0%	0.0%	(0.0%	0.0%	0	0	0	0.0%	0	1	0	27.5%	27.5%	-1	-1	0.0%	0.0%
06 Supervisors: Crafts & Trades	14	-100.0%	0.0%	(0.0%	0.0%	0	0	0	0.0%	0	1	0	10.1%	10.1%	-1	-1	0.0%	0.0%
07 Administrative & Sr Clerical	4	-100.0%	0.0%	(0.0%	0.0%	0	0	(0.0%	0	0	0	10.0%	10.0%	0	0	0.0%	1
08 Skilled Sales & Service	0	0.0%	0.0%		0.0%	0.0%	1 0	0	0	0.0%	1 0	0	0	0.0%	0.0%	1 0	0	#DIV/0	
09 Skilled Crafts & Trades	0	0.0%	0.0%		0.0%	0.0%	0	0		0.0%	0	0	0	0.0%	0.0% 9.3%			#DIV/0	
10 Clerical Personnel	76	-100.0%	0.5%		0.0%	1.0% 0.0%	2	3)	1.0%	1 0	2	0	9,3%		-2	-2	6.6%	6.5%
11 Intermediate Sales & Service 12 Semi-Skilled Manual	0	0.0%	1.0%		0.0%	0.0%	"	0		0.0%	1 0	0	0	0.0%	0.0%	1 ,		#DIV/0 0.0%	#DIV/0! 0.0%
I	8	-100.0%	1.0%		0.0%	1	1 0	0			0	1	0	10.3%	10.3%	-1	-!	1	
13 Other Sales & Service 14 Other Manual Workers	/	-100.0%	0.0%		0.0%	0.0% 0.0%	1 0	0		0.0%	1 0	1	"	10.7% 0.0%	10.7% 0.0%	1 1	-1	0.0% DIV/0	0.0%
i in ichner viannal workers	. 0	0.0%	u.U.u		n = 0.0%	1 0.0%	4 U	. 0	. (1 U.U%	. 0		: 1/	1 0.00	U.U%	ı ()		41 #131V/0	! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis)^{1/3} - 1) x 100.

1.0%

Calculated by using the following formula: (Terminated full-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

Workforce Analysis) * 2) x 10	u.										
				Table 6: Persons with Disabilities							
Part and Part of Committee of	P	ersons with Disabilit	ies								
Employment Equity Occupational	Short-ter	m Goals Long-	term Goals	Comments							
Group (EEOG)	#	% #	%								
01/02 Managers	0 5.0 0 5.0			We don't have openings for this level often.							
03 Professionals	0	8.9	0 8.9	We don't have openings for this level often.							
04 Semi-Professionals & Tech	0	0.0	0.0								
05 Supervisors	0	27.5	0 27.5	Supervisors are in the warehouse environment. If resumes meet our requirement, we will for sure interview any background.							
06 Supervisors: Crafts & Trades	0	10.1	0 10.1								
07 Administrative & Sr Clerical	0	10.0	0 10.0	We continue to have a fair process for any background.							
08 Skilled Sales & Service	0	0.0	0.0								
09 Skilled Crafts & Trades	0	0.0	0.0								
10 Clerical Personnel	0	9.3	0 9.3								
11 Intermediate Sales & Service	0	0.0	0,0	Including warehouse personnel Parts shipping and packing, and Heavy Equipment loading and unloading							
12 Semi-Skilled Manual	0	10.3	0 10.3	Hope we get more resumes from this group to meet our skill set.							
13 Other Sales & Service	0 10.7 0 10.7			Hope we get more resumes from this group to meet our skill set.							
14 Other Manual Workers	0	0.0	0,0								
Total	0	0.0	0								

2.4%

Data for First/Previous Goals В \mathbf{C} D \mathbf{G} H J M 0 Q From Flow From Data From (K - M + From From From (K - M + O) + (C(F x Q) Equivalent Workforce Workforce Data Entry C x E x 3 Analysis & Data Entry C x H x 3 Workforce Data Entry $\mathbf{F} + \mathbf{I}$ KxLx3 JxP Workforce Workforce O) -((C + $\mathbf{K} + \mathbf{C}$ Data sources: to H R + M+F) Workforce Analysis Analysis Analysis Analysis F(x,Q)Analysis Analysis T 1 Table 7: Members of Visible Minorities First/Previous Short-term Goals All Employees Members of Visible Minorities 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Present Gap Representation in 3 Actual Projected Actual Group (EEOG) Over 3 Availability Representation Vears Vears Years Over 3 Over 3 Over 3 2019-01-29 Annually Annually Annually 2019-01-29 2019 2022 Years Years Years 9/6 9% 9% 0/6 % % 9/6 % % Senior Managers -100.09 0.0% 0.09 0.09 0.0911.5% 11.5% 20.0% 20.0% Middle & Other Managers 02 ~100.09 1.0% 0.0% 0.0% 0.09 17.6% 17.6% 5.6% 5.4% 1.0% 03 0.0% 0.0% 0.0% 28.1% 47.1% 45.7% Professionals -100.0% 28.1% #DIV/0! #DIV/0! 04 Semi-Professionals & Tech -0.090.0% -0.090.0% 0.0% 0.0% 0.0% 05 Supervisors ~100.0% 0.0% 0.0% 0.0% 0.09 38.9% 38.9% 0.0% 0.0% 06 Supervisors: Crafts & Trades -100.09 0.0% 0.0% 0.0% 0.09 11.5% 11.5% 14.3% 14.3% Administrative & Sr Clerical ~100.09 0.0% 0.0% 0.0% 0.09 40.6% 40.6% 0.0% 0.0% Skilled Sales & Service 0.0% #DIV/0! 08 0.09 0.0% 0.0% 0.090.0% 0.0% #DIV/0! 09 Skilled Crafts & Trades 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! Clerical Personnel 0.5% 1.0% 50.0% 50.9% 40.3% 10 ~100.09 0.0%1.0% 39.5% Intermediate Sales & Service 0.0% 0.0% #DIV/0! 11 0.0% 0.0% 0.0% 0.0% 0.0% #DIV/0! 12 Semi-Skilled Manual ~100,0% 1.0% 0.0% 0.0% 0.0950.0% 55.3% 0.0% -0.0%13 Other Sales & Service -100.0% 1.0% 0.0% 0.0% 0.0% 6.1° 6.1% 0.0% 0.0% 14 Other Manual Workers 0.0% 0.0% 0.0% 0.0% 0.0%0.0% 0.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis) 13 - 1) x 100.

0.0%

1.0%

-100.09

3.5%

Total

Laculated by using the following formula: (Terminated full-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

1.0%

34.5%

-23

27.1%

• / /				Table 8: Members of Visible Minorities						
Employment Equity Occupational	Men	ibers of Visible Mino	rities							
Group (EEOG)	Short-ter	m Goals Long-t	erm Goals	Comments						
·	#	% #	%							
01 Senior Managers	0	11.5		One of boardmember is always visible minority. We don't have much opening for this level.						
02 Middle & Other Managers	0	17.6	0 17.6	We start to have more visibe minorities in our location.						
03 Professionals	0	28.1	0 28.1	We start to have more visibe minorities in our location.						
04 Semi-Professionals & Tech	0	0.0	0.0							
05 Supervisors	0	38.9	0 38.9	We start to have more visibe minorities in our location.						
06 Supervisors: Crafts & Trades	0	11.5		We start to have more visibe minorities in our location.						
07 Administrative & Sr Clerical	0	40.6	0 40.6	We start to have more visibe minorities in our location.						
08 Skilled Sales & Service	0	0.0	0.0							
09 Skilled Crafts & Trades	0	0.0	0.0							
10 Clerical Personnel	2	50.0	0 50.0	We start to have more visibe minorities in our location.						
11 Intermediate Sales & Service	0	0.0	0.0							
12 Semi-Skilled Manual	0	50.0	0 50.0	We start to have more visibe minorities in our location.						
13 Other Sales & Service	0	6.1	0 6.1							
14 Other Manual Workers	0	0.0	0.0							
Total	0	0.0	0							

23.6%

	Data for Subsequent/Current Goals																		
A	C	D	E	l F	i G	Н		J	K	L	<u>M</u>	l N	i o	P	Q	l R	S	T	U
Data sources:	From Workforce Analysis	From Workforce Analysis †	Data Entry	C x E x 3	From Flow Data Analysis & Workforce Analysis [‡]	Data Entry	CxHx3	F + 1	From Workforce Analysis	Equivalent to H	KxLx3	(F x Q) - R + M	JxP	Data Entry	From Workforce Analysis	From Workforce Analysis	(K - M + O) - ((C + F) x Q)	K÷C	(K - M + O) + (C + F)
	<u> </u>	1	1	1	1	1	1	1	4	Ţ	Ţ	Ţ	Ţ	1	1	1	1	Ų.	1
										Table 9:		~ .							
				6 H F					Subsequ	ent/Curren	Short-teri	n Goals		·					
	All Employees Turnover (Replacement of Terminated									Women 3 Year Goals									
	Number	Gree	oth (New Posi	tions)	Lurnover (I	teplacement o Employees)	I Terminated		Number		eplacement of	Hires		an Guais im - To					
Employment Equity Occupational	YYYY-MM-DD	Actual	Pen	jected	Actual	· · · · · · · · · · · · · · · · · · ·	jected	Anticipated Hires Over 3	YYYY-MM-DD		f Employees)	Required		1-1111	Present	Present Gap	Projected	Present	Projected Representation in 3
Group (EEOG)		/*******		Over 3			Over 3	Years			Over 3	Over 3 Years		T	Availability		Gap	Representation	Years
		Annually	Annually	Years	Annually	Annually	Vears		-	Annually	Years		0	3					
	#	9/0	%	#	%	%	#	Ħ	#	%	#	#	#	%	%	#	#	%	%
01 Senior Managers	- 0	-100.0%		0	0.0%)	0	() (0.0%	C	()	0	0.0%	0	()	#DIV/0!	#DIV/0!
02 Middle & Other Managers	0	-100.0%		0	0.0%		0) (0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
03 Professionals	0	-100.0%		0	0.0%	,	0	(0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
04 Semi-Professionals & Tech	0	0.0%		0	0.0%		0	(0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
05 Supervisors	0	-100.0%		0	0.0%	,	0) (0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
06 Supervisors: Crafts & Trades	0	-100.0%		0	0.0%	,	0		0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
07 Administrative & Sr Clerical	0	-100.0%		0	0.0%	,	(0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
08 Skilled Sales & Service	0	0.0%		0	0.0%	,	0) () (0.0%	0)	0	0.0%	0	0	#DIV/0!	#DIV/0!
09 Skilled Crafts & Trades	0	0.0%		0	0.0%		0	(0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
10 Clerical Personnel	0	-100.0%		0	0.0%	,	0	(0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
11 Intermediate Sales & Service	0	0.0%		0	0.0%		0		0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
12 Semi-Skilled Manual	0	-100.0%		0	0.0%	,	0		0	0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
13 Other Sales & Service	0	-100.0%		0	0.0%	,	0) (0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!
14 Other Manual Workers	0	0.0%		0	0.0%	,	0) (0.0%	0	()	0	0.0%	0	0	#DIV/0!	#DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis) 13 - 1) x 100.

0.0%

-100.0%

Calculated by using the following formula: (Terminated full-time employees from Flow Data Analysis + Terminated part-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) ÷ 2) x 100.

Total

	Workforce Analysis) - 2) x 100	,,										
						Table 10: Women						
E	oyment Equity Occupational		Wome	n								
	p (EEOG)	Short-tern	ı Goals	Long-ter	m Goals	Comments						
			9/6		%							
01	Senior Managers		0.0		0.0							
02	Middle & Other Managers		0.0		0.0							
	Professionals		0.0		0.0							
04	Semi-Professionals & Tech		0.0		0.0							
05	Supervisors		0.0		0.0							
06	Supervisors: Crafts & Trades		0.0		0.0							
07	Administrative & Sr Clerical		0.0		0.0							
08	Skilled Sales & Service		0.0		0.0							
09	Skilled Crafts & Trades		0,0		0,0							
10	Clerical Personnel		0.0		0.0							
11	Intermediate Sales & Service		0.0		0.0							
12	Semi-Skilled Manual		0.0		0.0							
13	Other Sales & Service		0.0		0.0							
14	Other Manual Workers		0.0		0.0							
Total			0.0		0.0							

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0.0%

Data for Subsequent/Current Goals В \mathbf{C} D \mathbf{G} H J. O From Flow From Data (K - M + From From From From (K - M + O) + (C(F x Q) Equivalent Workforce Workforce Data Entry C x E x 3 Analysis & Data Entry C x H x 3 F + IWorkforce Data Entry Workforce KxLx3 JxP Workforce O) -((C + $\mathbf{K} + \mathbf{C}$ Data sources: to H R + M+F) Workforce F) x Q) Analysis Analysis Analysis Analysis Analysis Analysis I 1 1 Table 11: Aboriginal Peoples Subsequent/Current Short-term Goals All Employees Aboriginal Peoples 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Present Gap Representation in 3 Actual Projected Actual Group (EEOG) Over 3 Availability Gap Representation Vears Vears Years Over 3 Over 3 Over 3 Annually Years Years Years % 9/6 9% 9% 0/6 % % % % Senior Managers -100.090.09 0.0° 0.0% #DIV/0 #DIV/0! 02 Middle & Other Managers -100.0% 0.09 0.09 0.0% #DIV/0! #DIV/03 #DIV/0! 03 -100.0% 0.0% 0.0% 0.0% #DIV/0! Professionals #DIV/0! 04 Semi-Professionals & Tech -0.09-0.090.0% 0.0% #DIV/0! 05 Supervisors ~100.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 06 Supervisors: Crafts & Trades -100.09 0.0% 0.09 0.0% #DIV/0! #DIV/0! 07 Administrative & Sr Clerical ~100.09 0.0% 0.090.0% #DIV/0! #DIV/0! Skilled Sales & Service 0.0% 0.09 #DIV/0! #DIV/0! 08 0.09 0.0% 09 Skilled Crafts & Trades 0.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! Clerical Personnel ~100.0% 0.0% #DIV/0! 10 0.0% 0.0% #DIV/0! Intermediate Sales & Service 0.0% #DIV/0! 11 0.0% 0.0% 0.0% #DIV/0! 12 Semi-Skilled Manual -100.0% 0.0% 0.090.0% #DIV/0! #DIV/0! 13 Other Sales & Service -100.0% 0.0% 0.0%0.0% #DIV/0! #DIV/0! 14 Other Manual Workers 0.0% 0.0% 0.0%0.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis) 13 x 100.

0.0%

-100.0%

Calculated by using the following formula: (Terminated full-time employees from Flow Data Analysis + Terminated part-time employees from Flow Data Analysis + (Total number of employees from Previous Workforce Analysis + Total number of employees from Current

0.0%

0.0%

Total

* Workforce Analysis)	90.		
			Table 12: Aboriginal Peoples
Employment Equity Occupational	Aboriginal	Peoples	
Group (EEOG)	Snort-term Goals	Long-term Goals	Comments
	%	%	
01 Senior Managers	0.0	0.0	
02 Middle & Other Managers	0.0	0.0	
03 Professionals	0.0	0.0	
04 Semi-Professionals & Tech	0.0	0.0	
05 Supervisors	0.0	0.0	
06 Supervisors: Crafts & Trades	0.0	0.0	
07 Administrative & Sr Clerical	0.0	0.0	
08 Skilled Sales & Service	0.0	0.0	
09 Skilled Crafts & Trades	0.0	0.0	
10 Clerical Personnel	0,0	0.0	
11 Intermediate Sales & Service	0,0	0.0	
12 Semi-Skilled Manual	0.0	0.0	
13 Other Sales & Service	0.0	0.0	
14 Other Manual Workers	0.0	0.0	
Total	0.0	0.0	

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#DIV/0!

Data for Subsequent/Current Goals В C D \mathbf{G} H J. O From Flow From Data (K - M + From From From From (K - M + O) + (C(F x Q) Equivalent Workforce Data Entry C x E x 3 Workforce Analysis & Data Entry C x H x 3 F + IWorkforce Data Entry Workforce K + CKxLx3 JxP Workforce O) -((C +Data sources: to H R + M+F) Workforce Analysis Analysis Analysis Analysis F) x Q) Analysis Analysis Ţ 1 Table 13: Persons with Disabilities Subsequent/Current Short-term Goals All Employees Persons with Disabilities 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Representation in 3 Actual Projected Actual Availability Group (EEOG) Over 3 Representation Vears Vears Years Over 3 Over 3 Over 3 Annually Annually Years Years Years % 9/6 9% 9% 0/6 # % % % % 01/02 Managers -100.090.09 0.090.0% #DIV/0 #DIV/0! 03 Professionals -100.0% 0.09 0.0% 0.0% #DIV/0! #DIV/03 04 Semi-Professionals & Tech 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 0.0% 05 #DIV/0! Supervisors -100.09 -0.090.0% 0.0% #DIV/0! 06 Supervisors: Crafts & Trades ~100.09 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 07 Administrative & Sr Clerical -100.09 0.0% 0.09 0.0% #DIV/0! #DIV/0! 08 Skilled Sales & Service 0.09 0.090.0% #DIV/0! #DIV/0! 0.0909 Skilled Crafts & Trades 0.0% 0.09 #DIV/0! #DIV/0! 0.09 0.0% 10 Clerical Personnel -100.09 0.0% 0.0% 0.0% #DIV/0! #DIV/0! Intermediate Sales & Service 0.0% #DIV/0! 11 0.09 0.0% 0.0% #DIV/0! Semi-Skilled Manual 0.0% #DIV/0! 12 -100.0% 0.0% 0.0% #DIV/0! 13 Other Sales & Service -100.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! 14 Other Manual Workers 0.090.0% 0.090.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis) + Previous number of employees from Workforce Analysis) 13 - 1) x 100.

0.0%

-100.0%

Total

+ Calculated by using the following formula: (Terminated full-time employees from Flow Data Analysis + Terminated part-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

	Workforce Analysis j = 2 j x 10	v.												
					Table 14: Persons with Disabilities									
	- F 10 C - 10 C	Persons with	Disabilities											
	oyment Equity Occupational	Short-term Goals	Long-ter	m Goals	Comments									
	p (EEOG)	9/6		%										
01/02	Managers	0.0		0.0										
03	Professionals	0.0		0.0										
04	Semi-Professionals & Tech	0.0		0.0										
05	Supervisors	0.0		0.0										
06	Supervisors: Crafts & Trades	0.0		0.0										
07	Administrative & Sr Clerical	0.0		0.0										
08	Skilled Sales & Service	0.0		0.0										
09	Skilled Crafts & Trades	0.0		0.0										
10	Clerical Personnel	0.0		0.0										
11	Intermediate Sales & Service	0.0		0.0										
12	Semi-Skilled Manual	0.0		0.0										
13	Other Sales & Service	0.0		0.0										
14	Other Manual Workers	0.0		0.0										
Total		0.0		0,0										

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Data for Subsequent/Current Goals В \mathbf{C} D \mathbf{G} H J O From Flow From Data (K - M + From From From From (K - M + O) + (C(F x Q) Equivalent Workforce Workforce Data Entry C x E x 3 Analysis & Data Entry C x H x 3 F + IWorkforce Data Entry Workforce K + CKxLx3 JxP Workforce O) = ((C +Data sources: to H R + M+F) Workforce F) x Q) Analysis Analysis Analysis Analysis Analysis Analysis 1 1 Table 15: Members of Visible Minorities Subsequent/Current Short-term Goals All Employees Members of Visible Minorities 3 Year Goals Turnover (Replacement of Terminated Number Growth (New Positions) Number Furnover (Replacement of Employees) Hires From - To Anticipated Projected Employment Equity Occupational Terminated Employees) Required Present Projected Present YYYY-MM-DD Projected Hires Over 3 YYYY-MM-DD 1111-1111 Representation in 3 Actual Projected Actual Group (EEOG) Over 3 Availability Gap Representation Vears Vears Years Over 3 Over 3 Over 3 Annually Annually Years Years Years % 9/6 9% 9% 0/6 % % % % Senior Managers -100.090.09 0.0° 0.0% #DIV/0 #DIV/01 02 Middle & Other Managers -100.0% 0.09 0.09 0.0% #DIV/0! #DIV/03 03 -100.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! Professionals #DIV/0! 04 Semi-Professionals & Tech -0.09-0.090.0% -0.0%#DIV/0! 05 Supervisors ~100.0% 0.0% 0.09 0.0% #DIV/0! #DIV/0! 06 Supervisors: Crafts & Trades -100.09 0.0% 0.09 0.0% #DIV/0! #DIV/0! 07 Administrative & Sr Clerical ~100.09 0.09 0.09 0.0% #DIV/0! #DIV/0! Skilled Sales & Service 0.0% 0.09 #DIV/0! #DIV/0! 08 0.09 0.0% 09 Skilled Crafts & Trades 0.0% 0.0% 0.0% 0.0% #DIV/0! #DIV/0! Clerical Personnel ~100.0% 0.0% #DIV/0! 10 0.0% 0.0% #DIV/0! Intermediate Sales & Service 0.0% #DIV/0! 11 0.0% 0.0% 0.0% #DIV/0! 12 Semi-Skilled Manual -100.0% 0.0% 0.090.0% #DIV/0! #DIV/0! 13 Other Sales & Service -100.0% 0.0% 0.0%0.0% #DIV/0! #DIV/0! 14 Other Manual Workers 0.0% 0.0% 0.0%0.0% #DIV/0! #DIV/0!

† Calculated by using the following formula: ((Current number of employees from Workforce Analysis + Previous number of employees from Workforce Analysis) 13 x 100.

0.0%

-100.0%

Total

Calculated by using the following formula: (Terminated full-time employees from Flow Data Analysis + Terminated part-time employees from Flow Data Analysis) + ((Total number of employees from Previous Workforce Analysis + Total number of employees from Current Workforce Analysis) + 2) x 100.

0.0%

0.0%

[Table 16: Members of Visible Minorities
Employment Equity Occupational	Mem	bers of Visible Minorit	ties	
Group (EEOG)	Short-teri	n Goals Long-ter	rm Goals	Comments
		9/4	%	
01 Senior Managers		0.0	0.0	
02 Middle & Other Managers		0.0	0.0	
03 Professionals		0.0	0.0	
04 Semi-Professionals & Tech		0.0	0.0	
05 Supervisors		0.0	0.0	
06 Supervisors: Crafts & Trades		0.0	0.0	
07 Administrative & Sr Clerical		0.0	0.0	
08 Skilled Sales & Service		0.0	0.0	
09 Skilled Crafts & Trades		0,0	0,0	
10 Clerical Personnel		0.0	0.0	
11 Intermediate Sales & Service		0,0	0.0	
12 Semi-Skilled Manual		0.0	0.0	
13 Other Sales & Service		0.0	0.0	
14 Other Manual Workers		0.0	0.0	
Total		0.0	0.0	

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Federal Contractors Program Achievement Report Part 4: Results - Women Kubota Canada Ltd [Date: 2018-12-13] В \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2; Flow $E \div D$ DxG E + H $V \circ U \, x$ E - H K x G + 100 Data U x F = 100 V - X Workforce Workforce Workforce L-N Data O + P x 100 P x F + 100 Q - S Data Data sources: x 100 x 100 + 100 $\times 100$ Data Analysis Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ T J T 1 Workforce Analysis Flow Data Analysis Employment Equity Workforce Hires **Promotions Terminations** Vear Occupational Group Women Women Women Women All Employees All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Difference Actual Actual Gap Expected Expected Difference Expected Difference % % % % 2019 0 0.0 27.6 0.0 01 Senior Managers 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0 0 0 Middle & Other 2019 2.8 39.4 14 -13 7.1 02 Managers 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 34 20.6 47.0 16 43.8 03 Professionals 0 0.0 0.0 0.0 0.0 0 0.0 0.0 0 0 0.0 0.0 0.0 2019 Semi-Professionals & Technicians 0.0 0.0 0.0 0 0.0 0.0 0.0 2019 25.0 53.8 46.5 05 Supervisors 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 0.0 4.6 0.0 Supervisors: Crafts & Trades 0.0 0.0 0.0 0.0 0 0.0 0.0 0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K.x.100 + M x 100 Data sources: Data Data Analysis 100 Goals Analysis T 1 Ţ T 1 1 T **New Entrants** Goals Flow Data Short-term Goals Long-term Goals **Employment Equity** Year Women Women Women Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Met Goal Met % % % % # % % % 0 0 0.0 0.0 27.6 0.0 0.0 27.6 0.0 01 Senior Managers 0 0.0 0.0 0.0 0.0 0.0 39.4 Middle & Other 0 0 0.0 39.4 0.0 0.0 0.0 0.0 02 Managers 0.0 0.0 0.0 0.0 0.0 47.0 0 0 0.0 0.0 47.0 0.0 0.0 0.0 03 Professionals 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Semi-Professionals & Technicians 0 0.0 0.0 0.0 0.0 0.0 0 0.0 50.0 0.0 50.0 0.0 0 0.0 0.0 05 Supervisors 3 0 0.0 0.0 0.0 0.0 0.0 Supervisors: Crafts & 0 0 0.0 0.0 4.6 0.0 0.0 4.6 0.0 Trades 0.0 0.0 0.0 0.0 0.0

Federal Contractors Program Achievement Report Part 4: Results - Women Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2: Flow $E \div D$ DxG E + H $V \circ U \, x$ Data U x F = 100 Workforce Workforce Workforce E-H K x G = 100 L-N Data O + P x 100 P x F + 100 Q - S Data V - XData sources: x 100 x 100 + 100 $\times 100$ Data Analysis Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ T J 1 1 Workforce Analysis Flow Data Analysis **Employment Equity** Workforce Hires **Promotions Terminations** Vear Occupational Group Women Women Women Women All Employees All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Gap Expected Difference Actual Expected Difference Expected Difference % % % % Administrative & 2019 4 100.0 79.1 126.4 Senior Clerical 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0 0 Skilled Sales & 2019 0 0.0 0.0 0.0 Service Personnel 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 0.0 0.0 0.0 Skilled Crafts & Trades Workers 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 18 23.7 50 65.4 -32 36.2 2019 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0.0 0.0 2019 0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 20.2 0.0 Semi-Skilled Manual 0.0 Workers 0.0 0.0 0.0 0 0.0 0.0 0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K.x.100 + M x 100 Data sources: Data Data Analysis 100 Goals Analysis T T Ţ T 1 1 T **New Entrants** Goals Flow Data Short-term Goals Long-term Goals **Employment Equity** Year Women Women Women Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Met Goal Met % % % % # % % % Administrative & 0 0 0.0 0.0 50.0 0.0 0.0 50.0 0.0 Senior Clerical 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 0.0 0.0 0.0 0.0 Skilled Sales & 0 0.0 Service Personnel 0.0 0.0 0.0 0.0 0.0 Skilled Crafts & 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Trades Workers 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 50.0 0.0 0.0 50.0 0.0 0 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0.0 0 0,0 0 0.0 0.0 0.0 0.0 1.0 0.0 Intermediate Sales & Service Personnel 3 0 0.0 0.0 0.0 0.0 0.0 Semi-Skilled Manual 0 0 0.0 20.2 0.0 0.0 20.2 0.0 0.0 Workers 0.0 0.0 0.0 0.0 0.0

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L											Date	. 2010-	12-13												
A	B	C	D	E	F	G	H		J	K	L	M	N	0	P	Q	R	S		L.	V	W	X	<u>Y</u>	
Data sourc	ees:	***************************************	Part I: Workforce Analysis	Part 1: Workforce Analysis	E ÷ D x 100	Part 1: Workforce Analysis	D x G + 100	E - H	E+H x 100	Part 2; Flow Data Analysis	Part 2: Flow Data Analysis	L÷K x 100	K x G + 100	L - N	Part 2; Flow Data Analysi			P x F + 100	Q - S	Part 2: Flow Data Analysis	Part 2: Flow Data Analysis	V + U x 100	UxF + 100	V - X	
E-manus-man			\	1	Ţ	Ţ	Į.	Ţ	1	1	1	1	1	Ų.	<u> </u>	Į.	Ţ	1	<u> </u>	1	<u> </u>	1	\	Į.	
rto	yment Equity			1		rce An												nalysis			_				
	ational Group	Year			W	orkforce wo						Hires	omen				romotio v	NS Vomen				rminati \	ODS Vomen		
(EEOC	3)		All Employees	Representation		Avail	ability	Gap	EE Result	All Employee	Aei		Expected	Difference	All Employer	Actual		Expected	Difference	All Employee	Act	ual	Expected	Difference	
To s	her Sales & Service	# 2019	# 7	# ()	0.0	% 58.5	# 1	# 1	0.0	2	"	*6	7	u	"		%	#	и	a a	#	%	н	*	
1141	rsonnel	0	0	0	0.0	0.0		0	0.0) 0	0.0	0	0)	0 0	0.0) (0) (0	0,0		0	
14 Otl	her Manual Workers	2019	0	0	0.0	0.0	0	0	0.0																
17/04	ner manar v oracis	0	0	0	0.0	0.0	0	0	0.0	(0	0.0	0	0)	0 0	0.0) (0		0	0,0) (0	
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		#	u	4	%	Ħ	%	%	%	#	%	%	%												
1111	her Sales & Service	0	0	0	0,0	0	0.0	50.0	0.0	1	0,0	50.0	0.0												
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Federal Contractors Program Achievement Report Part 5: Results - Aboriginal Peoples Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2: Flow Part 2; Flow E + DDxG E + H $V \circ U_{2}$ K x G + 100 U x F = 100 Workforce Workforce Workforce E-H Data L-N Data O + P x 100 P x F + 100 Q - S Data V - X Data sources: x 100 x 100 + 100 $\times 100$ Data Analysis Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T T J 1 1 Workforce Analysis Flow Data Analysis Employment Equity Workforce Hires Promotions **Terminations** Vear Occupational Group Aboriginal Peoples **Aboriginal Peoples** Aboriginal Peoples Aboriginal Peoples All Employee All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Actual Gap Expected Difference Expected Difference Expected Difference % % % % 2019 0 0.0 3.2 0.0 01 Senior Managers 0 0.0 0.0 0.0 0.0 0 0.0 0 0.0 0 Middle & Other 2019 0 0.0 2.7 0.0 02 Managers 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 34 0 0.0 1.6 0.0 03 Professionals 0 0.0 0.0 0.0 0.0 0 0.0 0.0 0 0 0.0 0.0 2019 0.0 Semi-Professionals & Technicians 0.0 0.0 0.0 0 0.0 0 0.0 0.0 2019 0 0.0 1.6 0.0 05 Supervisors 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 0.0 3.8 0.0 Supervisors: Crafts & Trades 0.0 0.0 0.0 0 0.0 0.0 0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K x 100 + M x 100 Data sources: Data Data Analysis 100 Goals Analysis T T Ţ T 1 1 T **New Entrants** Goals Flow Data **Short-term Goals** Long-term Goals **Employment Equity** Year **Aboriginal Peoples** Aboriginal Peoples **Aboriginal Peoples** Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Me Goal Met % % % % # % % % 0 0 0.0 0.0 3.2 0.0 0.0 3.2 0.0 01 Senior Managers 0.0 0 0.0 0.0 0.0 0.0 2.7 Middle & Other 0 0 0.0 0.0 0.0 2.7 0.0 0.0 02 Managers 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 1.6 0.0 0.0 1.6 0.0 03 Professionals 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Semi-Professionals & Technicians 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 0.0 0 0.0 1.6 0.0 1.6 05 Supervisors 3 0 0.0 0.0 0.0 0.0 0.0 Supervisors: Crafts & 0 0 0.0 0.0 3.8 0.0 0.0 3.8 0.0 Trades 0.0 0.0 0.0 0.0 0.0

Federal Contractors Program Achievement Report Part 5: Results - Aboriginal Peoples Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2: Flow E + DDxG E + H $V \circ U_{2}$ U x F = 100 Workforce Workforce Workforce E-H Data K x G = 100 L-N Data O + P x 100 P x F + 100 Q - S Data V - XData sources: x 100 + 100 x 100 Data Analysis $\times 100$ Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ L J 1 1 1 Workforce Analysis Flow Data Analysis Employment Equity Workforce Hires **Promotions Terminations** Vear Occupational Group **Aboriginal Peoples** Aboriginal Peoples Aboriginal Peoples **Aboriginal Peoples** All Employee All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Actual Gap Expected Difference Expected Difference Expected Difference % % % % % 2019 0 0.0 0.8 0.0 Administrative & Senior Clerical 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 0 Skilled Sales & 2019 0 0.0 0.0 0.0 Service Personnel 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Skilled Crafts & Trades Workers 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 3.9 0.9 438.6 2019 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 14.0 0.0 Semi-Skilled Manual 0.0 Workers 0.0 0.0 0.0 0 0.0 0.0 0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K x 100 Data sources: Data + M x 100 Data Analysis 100 Goals Analysis T T T T 1 1 T **New Entrants** Goals Flow Data **Short-term Goals** Long-term Goals **Employment Equity** Year **Aboriginal Peoples** Aboriginal Peoples **Aboriginal Peoples** Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Met Goal Met % % % % # % % % Administrative & 0 0 0.0 0.0 0.8 0.0 0.0 0.8 0.0 Senior Clerical 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 0.0 0.0 0.0 0.0 Skilled Sales & 0 0.0 Service Personnel 0.0 0.0 0.0 0.0 0.0 Skilled Crafts & 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Trades Workers 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 0.9 0.0 0.9 0.0 0 0 0.0 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 3 0 0.0 0.0 0.0 0.0 0.0 Semi-Skilled Manual 0 0 0.0 14.0 0.0 0.0 14.0 0.0 0.0 Workers 0.0 0.0 0.0 0.0 0.0

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A	L.C.	D	L.E.	F	G	Н	I	J	K	L	M	IN	0	P	Q	R	S	T	iu	L. V	W	X	Y
Part 1: Part 1: E + D Workforce Workforce Analysis A						D x G + 100	E - 11	E+H ×100	Part 2; Flow Data Analysis	Part 2: Flow Data Analysis	L÷K x 100	K x G + 100	L - N	Part 2; Flow Data Analysis	Part 2: Flow Data Analysis	Q + P x 100	PxF+100	Q-S	Part 2: Flow Data Analysis	Part 2: Flow Data Analysis	V → U x 100	UxF÷100	V - X
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			1	Norkfe	rce An	alysis									Flow I	Data Ai	nalysis						
Employment Equity Occupational Group	Year		ı	W	orkforce					1	Hires				P	rometic				Te	rminatio		
(EEOG)		All Employees	Represer		Aborigina Availa		Gap	EE Result	All Employees	Aer		nal Peoples Expected	Difference	All Employees	Act		nal Peoples Expected	Difference	All Employees Actual Expected Differen				
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13 Other Sales & Service	2019	7	0	0.0	10.2	1	-1	0.0															
Personnel	0 2019	0	0	0.0	0.0	0	0	0.0	0	0	0.0	0	0	0	0	0.0	0	0	0	0	0,0	0	0
14 Other Manual Workers	0	0	0	0.0	0.0	0	0	0.0	0	0	0.0	0	0	0	0	0.0	0	0	0	0	0.0	0	0
Total	2019	188	ł	1.6	2.0	4	+1				0.0					0.0					0.0		
	0	0	0	0.0	0.0	υ	U	0.0	0	U	0.0	U	0	y u	0	0.0	0	ų v	0	0	0.0	U	U
Data sources:		Part 2: Flow Data Analysis	Part 2: Flow Data I Analysis	+ D x 100	Part 3: Goals	E÷Gx 100	Part 3: Goals	F+1x 100	Part 3: Goals	E + K x 100	Part 3; Goals	F = M x 100											
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Occupational Group (EEOG)		All Employees	Aboriginal			Aboriging Percent of		Percent of		Aboriginal Percent of		Percent of					(Commen	ts				
(EEOG)			Aeti		Goal	Goal Met	Goal	Goal Met	Goal	Goal Met	Goal	Goal Met											
Other Sales & Service	-#	# 0	# 0	0.0	# ()	% 0.0	10.2	0.0	# ()	0.0	% 10.2	0.0											
Personnel	3	0	0	0.0			0.0	0.0			0,0	0.0											
14 Other Manual Workers	0	0	0	0.0	0	0.0	0.0	0.0	0	0,0	0.0	Į											
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Federal Contractors Program Achievement Report Part 6: Results - Persons with Disabilities Kubota Canada Ltd [Date: 2018-12-13] В \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2; Flow $E \div D$ DxG E + H $V \circ U \, x$ E - H UxF - 100 V - X Workforce Workforce Workforce Data K x G = 100 L - N Data O + P x 100 P x F + 100 Q - S Data Data sources: x 100 x 100 + 100 $\times 100$ Data Analysis Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ T J T 1 Flow Data Analysis Workforce Analysis Employment Equity Workforce Hires Promotions **Terminations** Vear Occupational Group Persons with Disabilities Persons with Disabilities Persons with Disabilities Persons with Disabilities All Employees All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Gap Expected Difference Actual Expected Difference Expected Difference % % % % % 2019 0 0.0 5.0 0.0 Managers 02 0 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0 0 2019 0 0.0 8.9 0.0 03 Professionals 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Semi-Professionals & Technicians 0 0.0 0.0 0.0 0.0 0 0.0 0.0 0 0 27.5 0.0 2019 0.0 05 Supervisors 0.0 0.0 0.0 0 0.0 0 0.0 0.0 Supervisors: Crafts & 2019 0 0.0 10.1 0.0 Trades 0.0 0.0 0.0 0 0.0 0 0.0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \in G|_X$ Part 3: Part 3: Data E = D x 100 F = I x 100 Part 3: Goals E = K x 100 F ÷ M x 100 Data sources Data Analysis 100 Goals Analysis 1 **New Entrants** Goals Flow Data Short-term Goals Long-term Goals **Employment Equity** Year Persons with Persons with Disabilities Persons with Disabilities Occupational Group Comments Disabilities All Employees (EEOG) Percent of Percent of Percent of Percent of Goal Actual Goal Met Goal Met Goal Met Goal Met . % 96 % % # % % 0 0 0.0 0.0 5.0 0.0 0.0 5.0 0.0 01& Managers 3 0 0.0 0.0 0.0 0.0 0.0 8.9 0.0 8.9 0.0 0 0.0 0.0 0 0.0 03 Professionals 3 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Semi-Professionals & 0 Technicians 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 27.5 0.0 0.0 27.5 0.0 05 Supervisors 3 0.0 0.0 0 0.0 0.0 0.0 Supervisors: Crafts & 0 0 0.0 10.1 0.0 0.0 10.1 0.0 0.0 06

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Federal Contractors Program Achievement Report Part 6: Results - Persons with Disabilities Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow E + DDxG E + H $V \circ U_{2}$ U x F = 100 Workforce Workforce Workforce E-H Data K x G = 100 L-N Data O + P x 100 P x F + 100 Q - S Data V - XData sources: x 100 + 100 x 100 Data Analysis $\times 100$ Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ T J 1 1 Flow Data Analysis Workforce Analysis Employment Equity Workforce Hires **Promotions Terminations** Vear Occupational Group Persons with Disabilities Persons with Disabilities Persons with Disabilities Persons with Disabilities All Employees All Employed All Employee dl Employees (EEOG) Representation Availability Gap EE Result Actual Expected Difference Actual Expected Difference Actual Expected Difference % % % % % 2019 0 0.0 10.0 0.0 Administrative & Senior Clerical 0 0.0 0.0 0.0 0 0.0 0 0.0 0 0.0 Skilled Sales & 2019 0 0.0 0.0 0.0 Service Personnel 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Skilled Crafts & Trades Workers 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 9.3 70.7 2019 6.6 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 10.3 0.0 Semi-Skilled Manual 0.0 Workers 0.0 0.0 0.0 0 0.0 0.0 0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K x 100 Data sources: Data + M x 100 Data Analysis 100 Goals Analysis T T T T 1 1 T **New Entrants** Goals Flow Data **Short-term Goals** Long-term Goals **Employment Equity** Year Persons with Occupational Group Persons with Disabilities Persons with Disabilities Comments Disabilities All Employees (EEOG) Percent of Percent of Percent o Percent of Goal Goal Actual Goal Goal Goal Met Goal Met Goal Met Goal Met # % 9/4 % % % % % Administrative & 0 0.0 10.0 0.0 0.0 10.0 0.0 Senior Clerical 3 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Skilled Sales & 0 0.0 0.0 Service Personnel 3 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Skilled Crafts & Trades Workers 3 0 0.0 0.0 0.0 0.0 0.0 () 0.0 9.3 0.0 0.0 9.3 0.0 0.0 10 Clerical Personnel 0 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 0.0 0.0 0.0 0.0 0.0

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									Part 6: R	Results -	Person	s with D	isabiliti	es									
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	<u> </u>	D	L.E.	F	G	H	<u> </u>	J	K	L.	<u>M</u>	<u>I</u>	O	P	Q	R	<u>.</u>	T	ĮU	<u></u>		<u> X</u>	Y
Data sources:	Part 1: Workforce Analysis	Part 1: Workforce Analysis	E ÷ D x 100	Part 1: Workforce Analysis	D x G # 100	E I	E+H x100	Part 2; Flow Data Analysis	Part 2: Flow Data Analysis	L÷K ×100	K x G + 100	L-N	Part 2; Flow Data Analysis	Part 2: Flow Data Analysis		P x F + 100	Q-S	Part 2: Flow Data Analysis	Part 2: Flow Data Analysis	V → U x 100	UxF+100	V-X	
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			1	Workf	orce An	alysis									Flow	Data A	nalysis						
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(EEOG)		All Employees	Represe		Persons with Availa		Gap	EE Result	All Employee	Persons w		th Disabilitie Expected	Difference	All Employee	Persons v		ith Disabilitie Expected	Difference	All Employees		Persons v	eith Disabiliti	Difference
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Other Sales & Service	2019	7	0	0.0	10.7	1	-1	0.0															
13 Personnel	0	0	0	0.0	0.0	0	0	0.0	(0 0	0.0	0	0	0	0	0.0	() () (0	0.0) (0
14 Other Manual Worke	s 2019	0	0	0.0	0.0	0	0	0,0							_								
	2019	188	5	0.0 2.7	0.0 8.8	17	-12	0.0 30.2	(0 0	0.0	0	0	0	0	0.0) () (0	0.0) (0
Total	0	0	0	0.0	0.0	0	0	0.0	(0 0	0.0	0	0		0	0.0) () 0	0).0) (1 0
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Data sources:		Part 2: Flow Data Analysis	Part 2: Flow Data Analysis	E÷Dx 100	Part 3: Goals	E÷Gx 100	Part 3: Goals	F+1x100	Part 3: Goals	E÷ K x 100	Part 3: Goals	F ~ M x 100											
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Employment Equity			low Data		,	Short-te	rm Goal	S		Long-ter	m Goals		Comments										
Occupational Group	Year		Person Disabi			Persons wit	h Disabilitie	i		Persons with	Disabilities												
(EEOG)		All Employees	Aen	ral	Goal	Percent of Goal Met	Goal	Percent of Goal Met	Goal	Percent of Goal Met	Goal	Percent of Goal Met											
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Other Sales & Service	0	0	0	0.0	0	0.0	10.7	0.0	(0.0	10.7	-											
13 Personnel	3	0	0	0.0			0.0				0.0	-											
14 Other Manual Worke	$3 \frac{0}{3}$	0	0	0.0	0	0.0	0,0		(0.0	0.0												
	0	0	0	0.0	0	0.0	0.0		(0.0	0.0												
Total	3	0	ő	0.0	,,		0.0		Ì		0.0												

Federal Contractors Program Achievement Report Part 7: Results - Members of Visible Minorities Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2: Flow Part 2; Flow E + DDxG E + H $V \oplus U x$ E - H U x F = 100 V - X Workforce Workforce Workforce Data K x G = 100 L-N Data O + P x 100 P x F + 100 Q - S Data Data sources: x 100 x 100 + 100 $\times 100$ Data Analysis Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T T J T 1 Flow Data Analysis Workforce Analysis Employment Equity Workforce Hires Promotions **Terminations** Vear Occupational Group Visible Minorities Visible Minorities Visible Minorities Visible Minorities All Employee All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Actual Gap Expected Difference Expected Difference Expected Difference % % % % % % 2019 173.9 20.0 11.5 01 Senior Managers 0 0.0 0.0 0.0 0.0 0.0 0.0 0 0 0 Middle & Other 2019 2 5.6 17.6 31.6 02 Managers 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 34 16 47.1 28.1 10 167.5 03 Professionals 0 0 0.0 0.0 0.0 0.0 0 0.0 0.0 0 0 0.0 0.0 2019 0.0 Semi-Professionals & Technicians 0.0 0.0 0.0 0 0.0 0.0 0.0 2019 0 0.0 38.9 0.0 05 Supervisors () 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 11.5 124.2 Supervisors: Crafts & 14.3 Trades 0.0 0.0 0.0 0.0 0 0.0 0.0 0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K.x.100 + M x 100 Data sources: Data Data Analysis 100 Goals Analysis T 1 Ţ T 1 1 T **New Entrants** Goals Flow Data Long-term Goals **Short-term Goals Employment Equity** Year Visible Minorities Visible Minorities Visible Minorities Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Me Goal Met % % % % # % % % 0 0 0.0 0.0 11.5 0.0 0.0 11.5 0.0 01 Senior Managers 0 0.0 0.0 0.0 0.0 0.0 17.6 Middle & Other 0 0 0.0 17.6 0.0 0.0 0.0 0.0 02 Managers 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 28.1 0.0 0.0 28.1 0.0 03 Professionals 0.0 0.0 0.0 0.0 0.0 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Semi-Professionals & Technicians 0 0.0 0.0 0.0 0.0 0.0 0 0.0 38.9 0.0 38.9 0.0 0 0.0 0.0 05 Supervisors 3 0 0.0 0.0 0.0 0.0 0.0 Supervisors: Crafts & 0 0 0.0 11.5 0.0 0.0 11.5 0.0 0.0

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Federal Contractors Program Achievement Report Part 7: Results - Members of Visible Minorities Kubota Canada Ltd [Date: 2018-12-13] B \mathbf{C} D E F G H J K L M N 0 P 0 R S T U V W X Y Part 1: Part 1: Part 1: Part 2: Flow Part 2: Flow Part 2: Flow Part 2: Flow Part 2; Flow Part 2: Flow E + DDxG E + H $V \circ U \, x$ U x F = 100 Workforce Workforce Workforce E-H Data K x G = 100 L-N Data O + P x 100 P x F + 100 Q - S Data V - XData sources: x 100 + 100 $\times 100$ Data Analysis $\times 100$ Data Analysis Data Analysis 100 Analysis Analysis Analysis Analysis Analysis Analysis T Ţ T J T 1 Flow Data Analysis Workforce Analysis Employment Equity Workforce Hires **Promotions Terminations** Vear Occupational Group Visible Minorities Visible Minorities Visible Minorities Visible Minorities All Employees All Employed All Employee dl Employees (EEOG) Representation Availability EE Result Actual Actual Actual Gap Expected Difference Expected Difference Expected Difference % % % % % Administrative & 2019 0 0.0 40.6 0.0 Senior Clerical 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 0 Skilled Sales & 2019 0 0.0 0.0 0.0 Service Personnel 0 0.0 0.0 0.0 0ĺ 0.0 0 0.0 0.0 2019 0 0.0 0.0 0.0 Skilled Crafts & Trades Workers 0 0.0 0.0 0.0 0.0 0 0.0 0.0 0 0 30 50.9 39 77.6 39.5 2019 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0.0 0.0 2019 0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 0 0 0.0 0.0 0.0 0 0.0 0 0.0 0.0 0 2019 0 0.0 55.3 0.0 Semi-Skilled Manual Workers 0.0 0.0 0.0 0 0.0 0.0 0 0.0 Part 2: Flow Part 2: Flow Part 3: $E \oplus G | x$ Part 3: Part 3: E + D x 100 Part 3: Goals E + K.x.100 + M x 100 Data sources: Data Data Analysis 100 Goals Analysis T T Ţ T 1 1 T **New Entrants** Goals Flow Data **Short-term Goals** Long-term Goals **Employment Equity** Year Visible Minorities Visible Minorities Visible Minorities Occupational Group Comments All Employees (EEOG) Percent of Percent of Percent of Percent of Actual Goal Goal Met Goal Met Goal Met Goal Met % % % % # % % % Administrative & 0 0 0.0 0.0 40.6 0.0 0.0 40.6 0.0 Senior Clerical 0 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 0.0 0.0 0.0 0.0 Skilled Sales & 0 0.0 Service Personnel 0.0 0.0 0.0 0.0 0.0 Skilled Crafts & 0 0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 Trades Workers 0.0 0.0 0.0 0.0 0.0 0 0.0 0.0 50.0 0.0 0.0 50.0 0.0 0 10 Clerical Personnel 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0 0.0 0.0 0.0 0.0 0.0 Intermediate Sales & Service Personnel 3 0 0.0 0.0 0.0 0.0 0.0 Semi-Skilled Manual 0 0 0.0 50.0 0.0 0.0 50.0 0.0 0.0

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Total

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Federal Contractors Program Achievement Report						
	Part 8: Reasonable Efforts					
	Kubota Canada Ltd					
	[Date: 2018-12-13]					

Efforts

Please check the appropriate boxes next to the efforts that your organization made to implement the Federal Contractors Program.

Requi	red measures:
	Ensured new employees were given the opportunity to self-identify and adjusted survey results accordingly.
	Provided a self-identification questionnaire to employees who wished to change information previously submitted and to those who requested it, and adjusted survey results accordingly.
	Adjusted survey results to reflect hires, promotions and terminations.
	Updated the workforce analysis to reflect new hires, promotions and terminations; any changes employees made to their self-identification questionnaires; and any revisions made to the availability estimates.
	Adjusted the availability estimates to reflect major changes in the workforce (e.g., changes in geographic recruitment areas, addition of new occupational groups or changes in the composition of occupational groups).
	Updated the availability estimates to incorporate new Census data as it is made available for employment equity purposes.
	Ensured that any new gaps identified are addressed accordingly.
	Maintained appropriate records in all required areas.
Other	measures:
	Reviewed employment systems, policies and practices to ensure that they do not result in barriers to employment of designated group members, monitored their implementation and adjusted as appropriate.
	Have an accommodation policy and/or procedures which was communicated to all staff and ensured accommodation takes place.
	Ensured ongoing senior-level support for employment equity and its implementation.
	Established accountability mechanisms to ensure that the short-term goals would be met.
	Communicated the goals to relevant managers as well as monitored and recorded the results.
	Devoted adequate resources (financial and human) to ensure that the short-term goals would be met.
	Consulted employee/union representatives on communication and implementation of employment equity.
	Kept all staff, including new employees and managers, informed of the purpose of employment equity, the steps taken to implement it and the progress made in its implementation.

	Put in place a strategy to ensure a barrier-free workplace.
	Undertook initiatives to increase representation where gaps in representation were found.
	Did all that might reasonably be expected to increase representation, taking into account resources and constraints.
	Other (please describe):
Oper	rational Context
Please	check the appropriate boxes and provide a brief overview of the events that have influenced your
	zation's activities during the period between the first/previous and subsequent/current compliance
assess	
	Impact of economic and industrial conditions on the organization.
	Any reorganization or other corporate structural changes.
	Acquisitions, mergers or transfers of employees.
	Significant layoffs (include the number of employees affected and the occupational groups of those employees).

لسا	employees).									
	Other.									
Addi	tional Details									
Please	provide any additional information (optional):									

Instructions

KCL believes that all employees should be treated fairly. We promote employment equity in the workplace to ensure that women, Aboriginal peoples, persons with disabilities and visible minorities are fully represented at all levels of our organization. Our employment equity program ensures that our hiring and promotion practices are based on qualifications and ability.

As part of our employment equity program, we are collecting information about our workforce through this questionnaire. Identifying as a member of a designated group (women, Aboriginal peoples, persons with disabilities and visible minorities) in Sections B to E will help create an accurate picture of our workforce. We assure you that our workplace is a safe environment in which to self-identify. You can ask for the accommodation you need in order to fulfil your work-related duties to the best of your ability.

Completion of sections B to H is voluntary. However, it is mandatory to complete Section A, sign in Section I, and return the questionnaire to human resources, even if you choose not to fill out any additional information.

The responses that you provide on this form will be retained for statistical purposes only; your confidentiality is protected. We encourage you to review, update and correct information about yourself at any time. Your information will not be used for unauthorized purposes.

Privacy Notice

Canada Centre.

The information you provide is collected under the authority of sections 18 and 42 of the *Employment Equity Act* to enable our organization to collect workforce data, comply with employment equity legislation and implement employment equity in the workplace.

Participation in the self-identification survey is voluntary. Refusal to provide personal information will result in the incomplete and/or inaccurate capture of our workforce data.

The information you provide will be grouped with other employees' data and shared with the Labour Program of Employment and Social Development Canada (ESDC) for the purpose of complying with employment equity legislation under the Legislated Federal Contractors Program.

The information you provide may be used and/or disclosed for policy analysis, research and/or evaluation purposes by ESDC. However, these additional uses and/or disclosures of your personal information will never result in an administrative decision being made about you.

Your personal information is administered by ESDC in accordance with the *Privacy Act* and other applicable laws. You have the right to the protection of, and access to, your personal information, which is described in Personal Information Bank ESDC PPU 729. Instructions for obtaining this information are outlined in the government publication entitled *Info Source*, which is available at the following website address: http://www.infosource.gc.ca. *Info Source* may also be accessed online at any Service

A.	Name:		
	Position:		
	Employment status:	Full-time employee	
		Part-time employee	
		Temporary employee	

October 2015

В.	Gender								
	Female	Male □							
	following app	escriptions in each of the next three sections, answer "Yes" if any bly to you. Please note that you may self-identify in more than							
C.	Aboriginal P	eoples							
	According to the <i>Employment Equity Act</i> , an Aboriginal person is a person who is Indian, Inuit or Métis.								
	Are you an A	Aboriginal person?							
	Yes □	No □							
D.	Visible Mino	prities							
Canad	a (other than A	ployment Equity Act, members of a visible minority are people in aboriginal peoples) who are non-white in colour or non-Caucasian in eir place of birth or citizenship.							
Exam	ples of visible Black	minorities include, but are not limited to:							
•		tin American (including Indigenous people from Central and South							
	East Asian (e	.g., Chinese, Japanese, Korean)							
•									
•		ian (e.g., Burmese, Cambodian, Filipino, Laotian, Thai, Vietnamese)							
•	 Non-white West Asian, North African or Arab (e.g., Iranian, Lebanese, Egyptian, Libyan) 								
•	People of mix	ed origin (e.g., with one parent member of a visible minority group).							
	Are you a m	ember of a visible minority?							
	Yes 🗆	No 🗆							

E. Persons with Disabilities

According to the *Employment Equity Act*, persons with disabilities are persons who have a long-term or recurring physical, mental, sensory, psychiatric or learning impairment and who consider themselves to be at a disadvantage in employment by reason of that impairment, or who believe that an employer or potential employer is likely to consider them to be at a disadvantage in employment because of that impairment. This includes people whose functional limitations due to their impairment have been accommodated in their current job or workplace (e.g., by the use of technical aids, changes to equipment or other working arrangements).

Examples of disabilities include, but are not limited to:

- Coordination or dexterity impairment
 (e.g., difficulty using hands or arms, such as grasping objects or using a keyboard)
- Mobility impairment

(e.g., difficulty moving from one office to another, walking long distances or using stairs)

Blindness or visual impairment

(e.g., unable to see or difficulty seeing, glaucoma; however, do not include yourself if you can see well with glasses or contact lenses)

Speech impairment

(e.g., unable to speak or difficulty speaking and being understood)

Deafness or hearing impairment

(e.g., unable to hear or difficulty hearing)

Other disabilities

(e.g., learning, developmental and other types of disabilities)

-	-	_			-
Are you a	person	with	a disability?		
Yes 🗆	No				

F. Additional Data for Accommodation Purposes

Please specify how we can accommodate you to help you participate fully in the
workplace. Note that if we implement these accommodation measures, they will not have
a negative impact on your hiring, training, promotion and retention in our organization.

October 2015

G.	Voluntary Employee Participation
1)	Please indicate below if you wish to have your employment equity self-identification information used for particular employment equity initiatives.
	Yes □ No □
2)	As part of our ongoing employment equity work, from time to time we ask designated group members to participate in various activities (e.g., committees, focus groups) to provide feedback on new programs. If you agree to be contacted directly by the employment equity contact or a local human resources manager for this kind of activity, please check "Yes" below.
	Yes □ No □
Н.	Employee Signature
Signa	ature: Date:
	Thank you for your participation!

October 2015

From: Saeko Sasaki <saeko.sasaki@kubota.com> Sent: January 31, 2019 2:34 PM</saeko.sasaki@kubota.com>
To: EE-EME <ee-eme@hrsdc-rhdcc.gc.ca></ee-eme@hrsdc-rhdcc.gc.ca>
Subject: First Compliance Assessment Info.
Hello
Please find attached.
1)Blank copy of questionnaire attached
2)188 employees set out, 19 blank, 169 returned
3)Summary report and detailed report attached / granted for the access to workforce analysis results
4)Achievement Report attached
As it is the first time, I hope we did correctly.
If you have any questions or concerns, please let me know.
Thank you
Saeko Sasaki
Kubota Canada Ltd
5900 14th Avenue Markham ON L3S 4K4
P:905-294-6535 ext.2254
E:saeko.sasaki@kubota.com
Visit us on the web: www.kubota.ca

^{***}Please note my new email address: saeko.sasaki@kubota.com***

Federal Contractors Program Report of the First Compliance Assessment

Employer Name: Kubota Canada Ltd.

Primary Location: Markham, Ontario

Number of Employees: 188

Ontario 166 Québec 13 3 Alberta British Columbia 2 2 Manitoba Saskatchewan 2

Organization Overview:

NAICS # 4412 (Other Motor Vehicle Dealers)

Kubota Canada, Ltd. markets and distributes tractors and equipment in Canada. The company offers compact and narrow tractors, utility vehicles for hauling and dumping applications, construction equipment, implements, engines, and equipment for residential and commercial customers. Its products also include consumer lawn and garden equipment; commercial turf products; and used machinery. The company offers products through dealers and distributors. The company is based in Markham, Canada. Kubota Canada, Ltd. operates as a subsidiary of Kubota Corporation.

Key Dates – First Year Assessment

Initiated: 2018-12-18; extended – 2019-01-31

Received: 2019-02-10 Workforce 2019-01-29

Analysis:

COLLECTION OF WORKFORCE INFORMATION

Number of employees the questionnaire was sent to: Number of questionnaires returned:

Number of completed questionnaires returned:

#	%
188	100
188	100
169	89.9%

The questionnaire includes appropriate definitions.



- The questionnaire or accompanying documentation indicates that an employee may self-identify as being a member of more than one group.
- The questionnaire includes a question on gender if this information cannot be obtained from payroll or personnel records.
- The questionnaire indicates that it is available in alternate formats upon request.
- The questionnaire indicates that answering the self-identification questions is voluntary.
- ☐ The questionnaire indicates that the information gathered is confidential and will only be shared with others within the organization in order to carry-out employment equity
- themselves at any time

Observations:

• The self-identification questionnaire sub-mitted by the Employer was reviewed. It is in compliance with the Workplace Equity Division of the Labour Program. The response rate is 89.9 %.

WORKFORCE ANALYSIS & GOAL SETTING

- availability estimates or provided reasonable justifications.
- The organization selected the geographic defaults for establishing external availability estimates or provided reasonable justifications.
- Occupational Classification (NOC).
- The organization has set a goal for every designated group in every occupational group. where a gap was identified.
- The organization has demonstrated that it has considered the following in setting its short-term goals: the degree of under-representation, the availability, anticipated growth or reduction and anticipated turnover in order to set a goal in each occupational group where a gap was identified.
- The goals set are sufficient to ensure reasonable progress by being above, or at minimum, equal to availability.

Observations:

 All short and long-term goals are set as per the market availability. Goals were set for each gap that exists in the Workforce Summary report.

All the long-term goals are set in numerical and percentage format. For the purpose of this assessment, only percentage format will be used.

SUMMARY OF GOALS

Women

	Workforce Analysis Results		Go	als		
Emp	Employment Equity Occupational Group Prese		Short- term	Long- term	Representation	LMA
	(EEOG)	Gap	(1 to 3	(3+		
			years)	years)		
#	Description	#	# or %	# or %	%	%
01	Senior Managers	-1	27.6	27.6	0.0	27.6
02	Middle & Other Managers	-13	39.4	39.4	2.8	39.4
03	Professionals	-9	47.0	47.0	20.6	47.0
05	Supervisors	-1	50.0	50.0	25.0	53.8
06	Supervisors: Crafts & Trades	-1	4.6	4.6	0.0	4.6
10	Clerical Personnel	-32	50.0	50.0	23.7	65.4
12	Semi-Skilled Manual Workers	-2	20.2	20.2	0.0	20.2
13	Other Sales & Service Personnel	-4	50.0	50.0	0.0	58.5

Observations:

- Although the market availability is higher for EEOG 05, EEOG 10 and EEOG 13, short and long-term goals were appropriately set at 50% so as not to encourage the occupational clustering of women in these occupations, and to ensure that they are inclusive of all genders.
- The organization has set the short and long-term goal as per the market availability.

Aboriginal Peoples

	Workforce Analysis Results		Go	als		
Em	ployment Equity Occupational Group	Present	Short- term	Long- term	Representation	LMA
,	(EEOG)	Gap	(1 to 3	(3+		
			years)	years)		
#	Description	#	# or %	# or %	%	%

02	Middle & Other Managers	-1	2.7	2.7	0.0	2.7
03	Professionals	-1	1.6	1.6	0.0	1.6
06	Supervisors: Crafts & Trades	-1	3.8	3.8	0.0	3.8
12	Semi-Skilled Manual Workers	-1	14.0	14.0	0.0	14.0
13	Other Sales & Service Personnel	-1	10.2	10.2	0.0	10.2

Observations:

All short and long-term goals are set at market availability.

Person with Disabilities

	Workforce Analysis Results		Go	als		
Employ	ment Equity Occupational Group	Present	Short- term	Long- term	Representation	LMA
,	(EEOG)	Gap	(1 to 3	(3+		
			years)	years)		
#	Description	#	# or %	# or %	%	%
01/02	Managers	-2	5.0	5.0	0.0	5.0
03	Professionals	-3	8.9	8.9	0.0	8.9
05	Supervisors	-1	27.5	27.5	0.0	27.5
06	Supervisors: Crafts & Trades	-1	10.1	10.1	0.0	10.1
10	Clerical Personnel	-2	9.3	9.3	6.6	9.3
12	Semi-Skilled Manual Workers	-1	10.3	10.3	0.0	10.3
13	Other Sales & Service Personnel	-1	10.7	10.7	0.0	10.7

Observations:

All short and long-term goals are set at market availability.

Members of Visible Minorities

	Workforce Analysis Results		Goals			
			Short-	Long-	Representation	LMA
Emp	ployment Equity Occupational Group	Present	term	term	Representation	LIVIA
	(EEOG)	Gap	(1 to 3	(3+		
			years)	years)		
#	Description	#	# or %	# or %	%	%

02	Middle & Other Managers	-4	17.6	17.6	5.6	17.6
05	Supervisors	-2	38.9	38.9	0.0	38.9
07	Admin. & Senior Clerical Personnel	-2	40.6	40.6	0.0	40.6
10	Clerical Personnel	-9	50.9	50.9	39.5	50.9
12	Semi-Skilled Manual Workers	-4	55.3	55.3	0.0	55.3

Observations:

All short and long-term goals are set at market availability.

RECOMMENDATION

I recommend that the employer be found:

⊠in compliance □in non-compliance

Having assessed the data submitted by the employer regarding its workforce and considered its unique circumstances; I recommend that the closing letter include the following:

• Kubota Canada Limited has a number of gaps in all four designated groups. It may be beneficial for this organization to develop relationships with colleges, universities or other professional associations to identify and hire qualified students or professionals that are part of these designated groups.

Name of Analyst: Neena Sharan

Date: February 20, 2019

From: Sharan, Neena N [NC] On Behalf Of EE-EME

Sent: March 22, 2019 9:05 AM

To: 'saeko.sasaki@kubota.com' <saeko.sasaki@kubota.com>; 'cnicolaidis@kubota.ca'

<cnicolaidis@kubota.ca>

Subject: Government of Canada Agreement Number: 10000662 - Notification of Compliance with the

Federal Contractors Program

Cette information est également disponible en français sur demande.

Dear Costa Nicolaidis:

I am writing to inform you that the compliance assessment initiated on December 18, 2018 has been completed. As a result of the assessment, Kubota Canada Ltd. has been found to be in compliance with the requirements of the <u>Federal Contractors Program</u> (FCP) under the <u>Employment Equity Act</u>.

The purpose of this initial assessment was to verify that your organization has taken steps to achieve employment equity by surveying its workforce, conducting a workforce analysis and setting hiring and promotion goals where gaps in the representation of the designated groups were identified.

Based on a review of the information submitted by your organization, you will find recommendations below for your consideration to ensure the ongoing success of the Kubota Canada Ltd. employment equity program.

Kubota Canada Limited has a number of gaps in all four designated groups. It may be beneficial
for this organization to develop relationships with colleges, universities or other professional
associations to identify and hire qualified students or professionals that are part of these
designated groups.

Next Steps

Under the terms of the FCP, your organization will be subject to a subsequent compliance assessment four years after the award date of your initial goods or services contract and every three years thereafter. The next assessment will be initiated on December 18, 2021. Future compliance assessments will focus on the achievement of reasonable progress in meeting the goals established in your organization's initial or updated employment equity submission.

When Kubota Canada Ltd. is notified of a subsequent assessment, the following information will be required:

- 1. Workforce data (Form1 to 6) at the national level.
- 2. A current workforce analysis; and
- 3. A completed Achievement Report that includes revised short-term and long-term numerical goals for any remaining gaps in representation.

These documents will allow the Labour Program to assess whether or not reasonable progress has been made since the previous assessment. If reasonable progress has not been made, Kubota Canada Ltd. will be required to demonstrate that it has made reasonable efforts to achieve its goals. We encourage your organization to develop an action plan to ensure that goals will be met.

The FCP does not prescribe measures to be undertaken. Each federal contractor is encouraged to implement employment equity in ways that are meaningful and relevant to their organization. Evidence of reasonable efforts could include:

- the implementation of initiatives to foster a diverse and inclusive workplace;
- measures to remove employment barriers;

- tailored programs to attract and retain designated group members in areas where they are underrepresented; and
- the establishment of accountability mechanisms supported by senior management to ensure that goals are met.

You may also visit our website to access a number of tools. In particular, we encourage your organization to continue using the <u>Workplace Equity Information Management System</u> (WEIMS). WEIMS can assist you in generating your workforce analysis and contains other data analysis tools, including the Achievement Report, as well as a series of training modules.

Should you require any further information regarding your organization's obligations under the FCP, please contact us by email at <u>ee-eme@hrsdc-rhdcc.gc.ca</u>.

Your cooperation during the course of this compliance assessment was appreciated and we wish Kubota Canada Ltd. continued success in achieving a diverse and inclusive workplace.

Workplace Equity Team

Workplace Equity Division, Labour Program
Employment and Social Development Canada / Government of Canada
ee-eme@hrsdc-rhdcc.gc.ca



Joignez-vous au Forum de l'équité, la diversité et l'inclusion en milieu de travail (FEDIMT) en ligne, un espace collaboratif pour employeurs. Envoyez-nous un courriel pour vous joindre!

Join the online Workplace Equity, Diversity and Inclusion Forum (WEDIF), a collaborative space for employers. Send us an email to join!

Sent: November 5, 2018 10:11 AM To: Sharan, Neena N [NC] <neena.sharan@labour-travail.gc.ca> Subject: Re: Fw: Government of Canada Agreement 10000662 - Assessment to Begin on November 18, 2018 under the Federal Contractors Program Good morning, Neena Please find the revised form. Please let me know if you have any questions. Thank you for your review. Saeko Sasaki Kubota Canada Ltd 5900 14th Avenue Markham ON L3S 4K4 P:905-294-6535 ext.2254 E:saeko.sasaki@kubota.com Visit us on the web: www.kubota.ca ***Please note my new email address: saeko.sasaki@kubota.com*** On Fri, Nov 2, 2018 at 3:54 PM < neena.sharan@labour-travail.gc.ca> wrote: Hi, Thank you sending the Self-Id questionnaire to me. It looks good. The only thing missing is a sentence stating that – This Self-id Questionnaire is also available in alternate format. Once you incorporate this sentence in the questionnaire please re-send me a copy for approval. Once approved it can be then distributed to the employees in order to better capture your workforce. Have a wonderful day.

From: Saeko Sasaki <saeko.sasaki@kubota.com>

Neena Sharan
Assessment Officer, Programme du travail
Emploi et Développement social Canada / Gouvernement du Canada
neena.sharan@labour-travail.gc.ca / Tél.: 873-396-0405
Assessment Officer, Labour Program
Employment and Social Development Canada / Government of Canada
neena.sharan@labour-travail.gc.ca / Tel: 873-396-0405
From: Saeko Sasaki [mailto: <u>saeko.sasaki@kubota.com]</u> Sent: November-02-18 3:32 PM
To: Sharan, Neena N [NC] Subject: Re: Fw: Government of Canada Agreement 10000662 – Assessment to Begin on November 18,
2018 under the Federal Contractors Program
Hi Neena

Thank you for your call. I appreciated your help.

Please find attached and review for me. I modified a little the form from the website.
Once it looks ok for you, then I will circulate the survey to employees. Please let me know.
ITana a sucretura de la descrita de la constante de la constan
Have a great weekend.
Saeko Sasaki
Kubota Canada Ltd
5900 14th Avenue Markham ON L3S 4K4
P:905-294-6535 ext.2254
E:saeko.sasaki@kubota.com
Visit us on the web: www.kubota.ca
***Please note my new email address: <u>saeko.sasaki@kubota.com</u> ***
r lease note my new email address. <u>Saeko.sasakil@kdbota.com</u>

On Fri, Nov 2, 2018 at 11:08 AM Saeko Sasaki <<u>saeko.sasaki@kubota.com</u>> wrote:

Hi Neena
I would like to ask your support for the requirement as per the email message below. It is the first time for us to do this process.
I now have an access to the WEIMS. As per the message below, we were supposed to finish surveying our workforce and conducting the workforce analysis by mid Nov.
Could you please advise what type of survey and process do you expect? I tried to look for more details in the WEIMS and website, but I can't find any details or I might have missed it.
I appreciate if you could give more details.
Regards,
Saeko Sasaki
Kubota Canada Ltd
5900 14th Avenue Markham ON L3S 4K4
P:905-294-6535 ext.2254
E:saeko.sasaki@kubota.com
Visit us on the web: www.kubota.ca

^{***}Please note my new email address: saeko.sasaki@kubota.com***

----- Forwarded message -----

From: <ssasaki@kubota.ca>

Date: Fri, Nov 2, 2018 at 11:02 AM

Subject: Fw: Government of Canada Agreement 10000662 – Assessment to Begin on November

18, 2018 under the Federal Contractors Program To: Saeko Sasaki <saeko.sasaki @kubota.com>

****Please note my new email address: saeko.sasaki@kubota.com****

Saeko Sasaki Kubota Canada Ltd.

Tel: 905-294-7477 Ext.2254

---- Forwarded by Saeko Sasaki/Kubota Canada Ltd/CA on 2018-11-02 11:02 AM ----

From: <ee-eme@hrsdc-rhdcc.gc.ca>

To: <ssasaki@kubota.ca>, <cnicolaidis@kubota.ca>
Date: 2018-07-13 08:42 AM

Subject: Government of Canada Agreement 10000662 - Assessment to Begin on November 18, 2018 under the Federal Contractors

Program Sent by:

<neena.sharan@labour-travail.gc.ca>

Cette information est également disponible en français sur demande.

Dear Casta Nicolaidis:

We are writing to provide you advance notification of Kubota Canada Ltd.'s obligations for the Federal Contractors Program (FCP) under the Employment Equity Act. On November 18, 2018, your organization will be contacted by the Labour Program to initiate the first FCP compliance assessment process.

Achieving compliance with the requirements of the FCP is a prerequisite for maintaining the right to bid on and receive any future federal contracts of any value.

As an employer subject to the FCP, your organization is required to undertake the following activities and report on your progress to the Labour Program:

- 1. conduct a survey of your employees and collect information on the representation of your workforce;
- complete a workforce analysis; and
- establish short-term and long-term numerical goals to address identified gaps in representation; and

At this time, Kubota Canada Ltd. should have finished surveying its workforce and should be in the

process of conducting the workforce analysis.

The next step in the implementation of an employment equity program is to complete the Achievement Report to establish reasonable short-term and long-term numerical goals for the hiring and promotion of designated group members. The objective of goal-setting is to identify and close any gaps in designated group representation in each occupational group where under-representation was identified in the workforce analysis.

Short-term numerical goals cover a period of one to three years. Long-term goals are to be achieved in a period of three years or more and are focused on closing gaps in representation that are not expected to be closed in the short term.

Tools and Resources

In order to support this work, we encourage you to use the <u>Workplace Equity Information Management System</u> (WEIMS). For your reference, please refer to the *Quick Reference Guide for Contractors: How to Complete a Compliance Assessment Submission under the Federal Contractors Program.* This document can be accessed under FCP Documents of WEIMS <u>Help page</u>.

<u>WEIMS</u> is a secure, cost-free, web-based reporting system available to assist your organization in meeting its obligations. Through this application, you can upload your workforce data, then conduct and submit your workforce analysis (step 2 above). This application has the capability to:

- store and maintain your organization's employment equity information;
- create backup files of your data; and
- generate a workforce analysis using the latest Census data.

If your organization does not have access to WEIMS, please complete and submit an <u>Authorization Form to Access WEIMS</u>.

We strongly recommend that you use the goal-setting tools available in WEIMS. These tools simplify the process of calculating and establishing short- and long-term goals for addressing gaps in representation within your organization (step 3 above). Please refer to the attached *Quick Reference Guide* for details.

Should you have any questions or require assistance, please contact your Program Officer, Neena Sharan, at neena.sharan@labour-travail.gc.ca.

Équipe de l'équité en emploi / Workplace Equity Team

Direction de l'équité en milieu de travail, Programme du travail Emploi et Développement social Canada / Gouvernement du Canada ee-eme@hrsdc-rhdcc.gc.ca

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